

F&G Annuities & Life, Inc. ("F&G") - An Operating Segment of Fidelity National Financial, Inc. (NYSE:FNF) Financial Supplement December 31, 2021 (Year Ended December 31)

The financial statements and financial exhibits included herein are unaudited. F&G is an operating segment of FNF ("the Company") and these financial statements and exhibits should be read in conjunction with the Company's periodic reports on Form 10-K, Form 10-Q and Form 8-K.

F&G (formerly NYSE:FG) was acquired by FNF (the "Business Combination") on June 1, 2020 ("Closing Date"). As a result of the Business Combination, F&G delisted from the NYSE and became a subsidiary of FNF.

All dollar amounts are presented in millions.

#### **Non-GAAP Financial Measures**

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, this document includes non-GAAP financial measures, which the Company believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. Management believes these non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such non-GAAP measures in the same manner as we do. The presentation of this financial information is not intended to be considered in isolation of or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. By disclosing these non-GAAP financial measures, the Company believes it offers investors a greater understanding of, and an enhanced level of transparency into, the means by which the Company's management operates the Company. Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings, net earnings attributable to common shareholders, or any other measures derived in accordance with GAAP as measures of operating performance or liquidity. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are provided within.

# F&G - An Operating Segment of FNF <u>Financial Supplement - December 31, 2021</u> (All periods are unaudited)

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# **Consolidated Financial Highlights**

		Thre	ee months ended	i		Year ended
	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	December 31, 2021
Select Income Statement Data:						
Net earnings attributable to common shareholders	121	373	82	289	137	865
Adjusted net earnings attributable to common shareholders (a)	90	101	92	78	128	361
Select Metrics:						
Average assets under management ("AAUM") (a)	35,699	32,692	30,423	29,016	27,864	31,938
Assets under management ("AUM") (a)	36,494	34,665	31,760	29,700	28,553	36,494
Net investment spread (a)	2.89 %	2.85 %	2.95 %	2.55 %	2.55 %	2.81 %
Adjusted return on assets (a) (b)	1.13 %	1.18 %	1.14 %	1.08 %	1.47 %	1.13 %

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions"

# **Sales Results by Product**

The table below provides a summary of sales, which are not affected by the June 1, 2020 Business Combination, and are comparable to prior period data.

		Th	ree months end	led		Year ended	Year ended
	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	December 31, 2021	December 31, 2020
Sales (a)							
Fixed indexed annuities (FIA)	1,055	1,073	1,135	1,047	947	4,310	3,459
Fixed rate annuities (MYGA)	301	458	512	467	362	1,738	776
Total annuity	1,356	1,531	1,647	1,514	1,309	6,048	4,235
Indexed universal life (IUL)	28	24	20	15	13	87	50
Funding agreements (FABN/FHLB)	35	1,150	1,000	125	100	2,310	200
Pension risk transfer (PRT)	776	371	_	_	_	1,147	_
Flow reinsurance	_	_	_	_	37	_	352
Total Sales	\$ 2,195	\$ 3,076	\$ 2,667	\$ 1,654	\$ 1,459	\$ 9,592	\$ 4,837

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions"

<sup>(</sup>b) Adjusted return on assets is calculated on a year to date ("YTD") basis. As a result of the Business Combination, the amount presented for December 31, 2020 reflects the 7 month YTD period.

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# **Condensed Consolidated Balance Sheets**

	December 31, 2021		September 30, 2021	June 30, 2021		arch 31, 2021	December 31, 2020
Assets					' '		
Investments:							
Fixed maturity securities available for sale, at fair value, net of allowance for credit losses of \$8 at December 31, 2021	\$	29,962	\$ 28,550	\$ 27,616	\$	25,768	\$ 25,499
Preferred securities, at fair value		1,028	870	882		908	965
Equity securities, at fair value		143	156	176		141	82
Derivative investments		816	581	691		542	548
Mortgage loans, net of allowance for credit losses of \$31 at December 31, 2021		3,749	3,484	2,794		2,374	2,031
Investments in unconsolidated affiliates (a)		2,350	2,022	1,667		1,281	1,156
Other long-term investments		489	454	448		447	449
Short-term investments		373	258	356		72	456
Total investments	\$	38,910	\$ 36,375	\$ 34,630	\$	31,533	\$ 31,186
Cash and cash equivalents		1,533	2,320	1,016	-	995	889
Trade and notes receivables		3	11	11		11	10
Reinsurance recoverable, net of allowance for credit losses of \$20 at December 31, 2021 (a)		3,610	3,492	3,297		3,404	3,174
Goodwill (a)		1,756	1,756	1,756		1,751	1,751
Prepaid expenses and other assets		613	662	415		470	413
Lease assets		8	8	8		8	8
Other intangible assets, net (a)		2,234	2,086	2,060		2,061	1,918
Property and equipment, net		13	13	13		13	11
Income taxes receivable		50	_	_		_	15
Deferred tax asset (a)		_	_	51		130	44
Assets of discontinued operations				_		311	327
Total assets	\$	48,730	\$ 46,723	\$ 43,257	\$	40,687	\$ 39,746

<sup>(</sup>a) These line items included adjustments that were recorded during the remeasurement period subsequent to the June 1, 2020 acquisition. The following adjustments were recorded as of the opening balance sheet at June 1, 2020 during the quarter ending December 31, 2020: Goodwill, \$20, Other intangible assets, net, (\$56), Reinsurance recoverable, \$47, and Deferred tax asset, \$10. The following adjustments were recorded as of the opening balance sheet at June 1, 2020 during the quarter ending June 30, 2021: Reinsurance recoverable, (\$289), Goodwill, \$5, Other intangible assets, net, \$61, and Deferred tax asset, \$1.

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# **Condensed Consolidated Balance Sheets (continued)**

	December 31, 2021		September 30, 2021		June 30, 2021		March 31, 2021		ember 31, 2020
Liabilities and Shareholders' Equity									
Contractholder funds (b)	\$ 35,525	\$	33,988	\$	32,166	\$	29,592	\$	28,718
Future policy benefits (b)	4,732		3,985		3,670		3,959		4,010
Accounts payable and accrued liabilities (b)	1,297		1,670		1,276		1,368		1,174
Income taxes payable	_		3		17		5		_
Deferred tax liability	24		9		_		_		_
Notes payable	977		979		589		589		589
Funds withheld for reinsurance liabilities	1,676		1,508		1,271		1,026		806
Lease liabilities	14		14		14		14		14
Liabilities of discontinued operations	_		_				339		361
Total liabilities	\$ 44,245	\$	42,156	\$	39,003	\$	36,892	\$	35,672
Shareholders' equity:									
Additional paid-in-capital	2,750		2,748		2,746		2,744		2,741
Retained earnings	1,001		880		507		425		136
Accumulated other comprehensive income ("AOCI")	734		939		1,001		626		1,197
Total shareholders' equity	\$ 4,485	\$	4,567	\$	4,254	\$	3,795	\$	4,074
Total liabilities and shareholders' equity	\$ 48,730	\$	46,723	\$	43,257	\$	40,687	\$	39,746

<sup>(</sup>b) Contractholder funds, Future policy benefits, and Accounts payable and accrued liabilities included (\$5), (\$7), and \$33 adjustments as of the opening balance sheet at June 1, 2020, respectively, during the quarter ending December 31, 2020; Additionally, Future policy benefits and Accounts payable and accrued liabilities included (\$228) and \$6 adjustments as of the opening balance sheet at June 1, 2020, respectively, during the quarter ending June 30, 2021

## Reconciliation of Total Shareholders' Equity to Total Shareholders' Equity Excluding AOCI

	Dec	December 31, 2021																						eptember 30, 2021		une 30, 2021	N	March 31, 2021	Dec	cember 31, 2020
Total shareholders' equity	\$	4,485	\$	4,567	\$	4,254	\$	3,795	\$	4,074																				
AOCI		734		939		1,001		626		1,197																				
Total shareholders' equity excluding AOCI (c)	\$	3,751	\$	3,628	\$	3,253	\$	3,169	\$	2,877																				

<sup>(</sup>c) Refer to "Non-GAAP Financial Measures Definitions"

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# **Condensed Consolidated Statements of Operations**

		-					
	D 1 21	6		ree months end		D 1 21	Year ended
	December 31 2021	, Sep	tember 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	December 31, 2021
Revenues:							
Life insurance premiums and other fees (a)	\$ 838	\$	431	\$ 62	\$ 64	\$ 58	\$ 1,395
Interest and investment income	511		481	487	373	327	1,852
Recognized gains and losses, net	345	<u> </u>	15	253	102	282	715
Total revenues	1,694		927	802	539	667	3,962
Benefits and expenses:							
Benefits and other changes in policy reserves	1,404	ļ.	185	575	(26)	460	2,138
Personnel costs	36	5	32	32	29	33	129
Other operating expenses	29	)	22	26	28	30	105
Depreciation and amortization	65	;	210	65	144	64	484
Interest expense	8	<u> </u>	6	7	8	8	29
Total benefits and expenses	1,542	2	455	705	183	595	2,885
Pre-tax earnings	152	!	472	97	356	72	1,077
Income tax expense	(3)	.)	(96)	(21)	(72)	67	(220)
Net earnings	121		376	76	284	139	857
(Loss) earnings from discontinued operations, net of tax			(3)	6	5	(2)	8
Net earnings attributable to common shareholders	\$ 121	\$	373	\$ 82	\$ 289	\$ 137	\$ 865

<sup>(</sup>a) Included within "Escrow, title-related and other fees" in FNF 10-K/10-Q

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## Reconciliation from Net Earnings (Loss) to Adjusted Net Earnings (a)

		Yea	r ended								
		December 31, September 30, June 30, March 31, December 31, 2021 2021 2021 2020							December 31, 2021		
Net earnings	\$	121	\$	376	\$	76	\$ 284	\$ 139	\$	857	
Non-GAAP adjustments (a):											
Recognized (gains), net		(76)		(98)		(63)	(82)	(76)		(319)	
Indexed product related derivatives		32		26		75	(185)	54		(52)	
Purchase price amortization		6		7		6	7	7		26	
Transaction costs		_		1		2	2	4		5	
Other non-recurring items (b)		_		(284)		_	_	_		(284)	
Income taxes on non-GAAP adjustments		7		73		(4)	52			128	
Adjusted net earnings attributable to common shareholders (a)	\$	90	\$	101	\$	92	\$ 78	\$ 128	\$	361	

### **Notable Items**

Each quarterly reporting period, we identify notable items that help explain the trends in our Net earnings (loss) attributable to common shareholders and Adjusted net earnings (loss) attributable to common shareholders as we believe these items provide further clarity to the financial performance of the business.

	 Three months ended											
	nber 31, 021	Sej	otember 30, 2021	J	une 30, 2021	N	March 31, 2021	Dec	cember 31, 2020	December 2021		
Adjusted net earnings attributable to common shareholders (a)	\$ 90	\$	101	\$	92	\$	78	\$	128	\$	361	
Notable items [(unfavorable)/favorable]												
Single premium immediate annuities ("SPIA") mortality & other reserve adjustments (c)	(7)		7		3		7		_		10	
Assumption review and unlocking (d)	_		_		8		_		_		8	
Other notable items (e)	10		20		11		5		68		46	

- (a) Refer to "Non-GAAP Financial Measures Definitions"
- (b) Reflects adjustments to benefits and other changes in policy reserves and depreciation and amortization resulting from the implementation of a new actuarial valuation system.
- (c) The release of annuity reserves associated with mortality of annuitants, which varies due to timing, volume and severity of experience, and other reserve adjustments.
- (d) Reflects unlocking from updating our DAC, VOBA, DSI and cost of reinsurance amortization models for actual experience and equity market fluctuations.
- (e) Costs incurred during research and exploration of potential merger or acquisition of a business or a group of insurance policies via asset acquisition or (inforce) reinsurance agreement, income from bond prepayment and CLO redemptions, changes in tax valuation and other net activity.

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## **Adjusted Net Earnings Statement (a)**

	Three months ended											
	mber 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	December 31, 2021						
Revenues:												
Life insurance premiums and other fees (b) (i)	\$ 840	\$ 430	\$ 62	\$ 64	\$ 61	\$ 1,396						
Interest and investment income (c)	431	381	377	333	315	1,522						
Recognized gains and losses, net (d)	 											
Total revenues	1,271	811	439	397	376	2,918						
Benefits and expenses:	 											
Benefits and other changes in policy reserves (e) (i)	1,023	577	214	188	202	2,002						
Personnel costs	36	32	32	29	33	129						
Other operating expenses (f)	29	22	24	26	25	101						
Depreciation and amortization (g)	61	49	46	48	46	204						
Interest expense	9	6	7	8	8	30						
Total benefits and expenses	 1,158	686	323	299	314	2,466						
Pre-tax earnings	113	125	116	98	62	452						
Income tax expense	(23)	(24)	(24)	(20)	66	(91)						
Adjusted net earnings attributable to common shareholders (a)	\$ 90	\$ 101	\$ 92	\$ 78	\$ 128	\$ 361						
Notable items included in adjusted net earnings attributable to common shareholders (h)	\$ 3	\$ 27	\$ 22	\$ 12	\$ 68	\$ 64						

- (a) Refer to "Non-GAAP Financial Measures Definitions."
- (b) Life insurance premiums and other fees are included within "Escrow, title-related and other fees" in FNF 10-K/10-Q, and have been adjusted here to remove the effect of cost of reinsurance.
- (c) Interest and investment income has been adjusted to remove the market volatility on the alternative investment portfolio that differ from management's expectation of returns over the life of these assets.
- (d) Recognized gains and losses (net) have been adjusted to remove the effect of recognized (gains) losses including changes in allowance for expected credit losses and OTTI; changes in fair values of indexed product related derivatives and embedded derivatives, net of hedging costs; and the change in fair value of the reinsurance related embedded derivative.
- (e) Benefits and other changes in policy reserves has been adjusted to remove the effects of the changes in fair values of indexed product embedded derivatives, changes in allowance for expected credit losses on reinsurance recoverables, the fair value impacts of assumed reinsurance, those resulting from the implementation of a new actuarial system at September 30, 2021, and changes in the SOP 03-1 reserve resulting from the adjustments above, as applicable.
- (f) Other operating expenses have been adjusted to remove the effects of transaction costs.
- (g) Depreciation and amortization has been adjusted to remove the impact on DAC, VOBA, and DSI of the adjustments above, as applicable, purchase price amortization and those resulting from the implementation
- of a new actuarial valuation system at September 30, 2021.
- (h) Refer to page 7 "Notable Items" for further detail of notable items.
- (i) Includes premiums from agreements related to our new PRT business beginning in the three months ended September 30, 2021.

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F&G - An Operating Segment of FNF <u>Financial Supplement - December 31, 2021</u> (All periods are unaudited)

# **Financial Strength Ratings**

	A.M. Best	S&P	Fitch	Moody's
<b>Holding Company Ratings</b>				
F&G Annuities & Life, Inc.				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Ba2
Outlook		Stable	Stable	Positive
CF Bermuda Holdings Limited				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Ba1
Outlook		Stable	Stable	Positive
Fidelity & Guaranty Life Holdings, Inc.				
Issuer Credit / Default Rating	bbb-	BBB-	BBB	Not Rated
Outlook	Stable	Stable	Stable	
Senior Unsecured Notes	bbb-	BBB	BBB	Baa2
Outlook	Stable			Stable
<b>Operating Subsidiary Ratings</b>				
Fidelity & Guaranty Life Insurance Company				
Financial Strength Rating	A-	A-	A-	Baa1
Outlook	Stable	Stable	Stable	Positive
Fidelity & Guaranty Life Insurance Company of New York				
Financial Strength Rating	A-	A-	A-	Not Rated
Outlook	Stable	Stable	Stable	
F&G Life Re Ltd				
Financial Strength Rating	Not Rated	A-	A-	Baa1
Outlook		Stable	Stable	Positive
F&G Cayman Re Ltd				
Financial Strength Rating	Not Rated	Not Rated	A-	Not Rated
Outlook			Stable	

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# **Total Product Net Investment Spread**

Total House Net II	restiner	it spread									l	
				Y	ear ended							
	]	December 31, 2021	Se	eptember 30, 2021		June 30, 2021	March 31, 2021		D	ecember 31, 2020	De	ecember 31, 2021
Net investment income	\$	5 511	\$	481	\$	487	\$	373	\$	327	\$	1,852
AAUM (a)		35,699		32,692		30,423		29,016		27,864		31,938
Yield on AAUM (a)		5.73 %		5.89 %		6.40 %		5.15 %		4.69 %		5.80 %
Alternative investment yield adjustment (a)		(0.90)%		(1.23)%		(1.43)%		(0.56)%		(0.17)%		(1.04)%
Adjusted Yield on AAUM (a)	_	4.83 %		4.66 %		4.97 %		4.59 %		4.52 %		4.76 %
Interest credits	\$	3 77	\$	63	\$	73	\$	74	\$	67	\$	287
Option & futures costs		80		75		70		65		63		290
Total interest credited and option costs	\$	157	\$	138	\$	143	\$	139	\$	130	\$	577
Average account value		32,340	_	30,469	_	28,273		27,252		26,450		29,632
Interest credited & option cost	_	1.94 %		1.81 %		2.02 %		2.04 %		1.97 %		1.95 %
Net investment spread (a)		2.89 %		2.85 %		2.95 %		2.55 %		2.55 %		2.81 %

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions."

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# **FIA Net Investment Spread**

111 Tee investment	Брі	<u>cuu</u>									l	
				Thi	ree r	nonths ende	d				Y	ear ended
	Dec	cember 31, 2021	Sep	otember 30, 2021		June 30, 2021	I	March 31, 2021	De	ecember 31, 2020	De	cember 31, 2021
Net investment income (a)	\$	367	\$	368	\$	377	\$	276	\$	235	\$	1,388
AAUM (a)		22,824		22,146		20,896		20,217		19,097		21,487
Yield on AAUM (a)		6.43 %		6.65 %		7.22 %		5.46 %		4.92 %		6.46 %
Alternative investment yield adjustment (a)		(1.19)%		(1.81)%		(2.20)%		(0.81)%		(0.25)%		(1.51)%
Adjusted Yield on AAUM (a)		5.24 %		4.84 %		5.02 %		4.65 %		4.67 %		4.95 %
Interest credits	\$	9	\$	2	\$	13	\$	15	\$	13	\$	39
Option & futures costs		80		75		70		65		63		290
Total interest credited and option costs	\$	89	\$	77	\$	83	\$	80	\$	76	\$	329
Average account value		21,513		20,680		19,842		19,028		18,442		20,271
Interest credited & option cost		1.65 %		1.49 %		1.67 %		1.67 %		1.65 %		1.62 %
Net investment spread (a)		3.59 %		3.35 %		3.35 %		2.98 %		3.02 %		3.33 %

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions."

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## Assets Under Management Rollforward and Average Assets Under Management

				Thr	ree n	nonths end	ed				Ye	ar ended_
	D	ecember 31, 2021	Septemb 2021		J	June 30, 2021	N	Iarch 31, 2021	Dec	cember 31, 2020	Dec	ember 31, 2021
AUM at beginning of period (a)	\$	34,665	\$ 3	31,760	\$	29,700	\$	28,553	\$	27,366	\$	28,553
Net new business asset flows		2,050		2,747		2,327		1,269		1,187		8,393
Net reinsurance and other transactions		(221)		158		(267)		(122)				(452)
AUM at end of period (a)	\$	36,494	\$ 3	34,665	\$	31,760	\$	29,700	\$	28,553	\$	36,494
AAUM (a)	\$	35,699	\$ 3	32,692	\$	30,423	\$	29,016	\$	27,864	\$	31,938

# **Annuity Account Balance Rollforward (b)**

				Th	ree	months end	ed		Y	ar ended
	Dec	cember 31, 2021	Se	ptember 30, 2021		June 30, 2021	March 31, 2021	December 31, 2020	Dec	ember 31, 2021
Account balances at beginning of period:	\$	25,662	\$	24,774	\$	23,803	\$ 22,992	\$ 22,106	\$	22,992
Net deposits		1,321		1,311		1,390	1,265	1,305		5,287
Surrenders, withdrawals, deaths, etc.		(517)		(625)	_	(628)	(585)	(533)		(2,355)
Net flows		804		686		762	680	772		2,932
Premium and interest bonuses		23		20		21	18	20		82
Fixed interest credited and index credits		226		217		225	148	131		816
Guaranteed product rider fees	,	(42)		(35)		(37)	(35)	(37)		(149)
Account balance at end of period	\$	26,673	\$	25,662	\$	24,774	\$ 23,803	\$ 22,992	\$	26,673

<sup>(</sup>a) Refer to "Non-GAAP Financial Measures Definitions."

<sup>(</sup>b) The rollforward reflects the vested account balance of our fixed index annuities and fixed rate annuities, net of reinsurance.

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# **Annuity Liability Characteristics**

	An	Fixed nuities unt Value	An	d Index nuities int Value
		Decemb	er 31, 20	21
SURRENDER CHARGE PERCENTAGES:			•	
No surrender charge	\$	338	\$	2,532
0.0% < 2.0%		12		110
2.0% < 4.0%		40		785
4.0% < 6.0%		658		1,821
6.0% < 8.0%		1,736		3,515
8.0% < 10.0%		1,892		7,777
10.0% or greater		_		5,457
	\$	4,676	\$	21,997

	An	Fixed nuities unt Value	An	ed Index nnuities ount Value
		Decembe	er 31, 20	)21
CREDITED RATE (INCLUDING BONUS INTEREST) VS. ULTIMATE MINIMUM GUARANTEED RATE DIFFERENTIAL:				
No differential	\$	489	\$	1,389
0.0% - 1.0%		696		1,186
1.0% - 2.0%		1,693		6
2.0% - 3.0%		1,798		_
Allocated to index strategies				19,416
	\$	4,676	\$	21,997

F&G - An Operating Segment of FNF <u>Financial Supplement - December 31, 2021</u> (All periods are unaudited)

## **Summary of Invested Assets by Asset Class**

		De	ecember 31, 2021		D		
	Am	ortized Cost	Fair Value	Percent	Amortized Cost	Fair Value	Percent
Fixed maturity securities, available for sale:	'			_			
United States Government full faith and credit	\$	50	\$ 50	— %	\$ 45	\$ 45	— %
United States Government sponsored entities		74	7-	- %	105	106	— %
United States municipalities, states and territories		1,386	1,44	1 4 %	1,243	1,309	4 %
Foreign Governments		197	20:	5 1 %	128	140	— %
Corporate securities:							
Finance, insurance and real estate		4,881	5,10	13 %	4,267	4,572	15 %
Manufacturing, construction and mining		880	933	2 %	839	936	3 %
Utilities, energy and related sectors		2,881	2,98	7 8 %	2,532	2,762	9 %
Wholesale/retail trade		2,503	2,62	7 %	1,900	2,106	7 %
Services, media and other		3,227	3,34	8 %	2,568	2,793	9 %
Hybrid securities		812	88	1 2 %	888	963	3 %
Non-agency residential mortgage-backed securities		648	64	3 2 %	677	694	2 %
Commercial mortgage-backed securities		2,669	2,96	7 %	2,468	2,806	9 %
Asset-backed securities		4,514	4,550	12 %	1,920	1,999	6 %
CLO securities		4,002	4,14	5 11 %	4,021	4,268	14 %
Total fixed maturity securities, available for sale	\$	28,724	\$ 29,96	77 %	\$ 23,601	\$ 25,499	81 %
Equity securities		1,135	1,17	3 %	959	1,047	3 %
Alternative investments:							
Private equity		1,181	1,18	3 %	614	614	2 %
Real assets		339	34	1 %	280	288	1 %
Credit		829	829	2 %	254	254	1 %
Commercial mortgage loans		2,168	2,26	6 %	903	926	3 %
Residential mortgage loans		1,581	1,54	4 %	1,128	1,123	4 %
Other (primarily derivatives and company owned life insurance)		971	1,30	3 %	815	997	4 %
Short term investments		373	37:	1 %	456	456	1 %
Total (a)	\$	37,301	\$ 38,97	5 100 %	\$ 29,010	\$ 31,204	100 %
(a) A good dynation of 6.4 years and 6.9 years vs. liability dynation of 7.1 years	1 C 7 F	41	ing Dagambar 21	2021 and Dagambar 2	21 2020 respectively		

<sup>(</sup>a) Asset duration of 6.4 years and 6.8 years vs. liability duration of 7.1 years and 6.7 years for the periods ending December 31, 2021 and December 31, 2020, respectively.

F&G - An Operating Segment of FNF <u>Financial Supplement - December 31, 2021</u> (All periods are unaudited)

# **Credit Quality of Fixed Maturity Securities**

	December	: 31, 2021
NAIC Designation	Fair Value	Percent
1	\$ 15,848	54 %
2	11,441	38 %
3	1,850	6 %
4	669	2 %
5	93	— %
6	61	— %
	\$ 29,962	100 %

_		er 31, 2021
Rating Agency Rating	Fair Value	Percent
AAA	\$ 660	2 %
AA	2,181	7 %
A	7,667	26 %
BBB	10,462	35 %
Not rated	6,642	22 %
Total investment grade	27,612	92 %
BB	1,372	5 %
B and below	432	1 %
Not rated	546	2 %
Total below investment grade	2,350	8 %
	\$ 29,962	100 %

# Summary of Residential Mortgage Backed Securities by Collateral Type and NAIC Designation

		December :	31, 2021		
Total by collateral type	Amo	rtized Cost	Fair Value		
Government Agency	\$	75	\$ 7	75	
Prime		518	51	17	
Subprime		55	5	55	
Alt-A		74	7	75	
	\$	722	\$ 72	22	

	 Decembe	21	
Total by NAIC designation	<b>Amortized Cost</b>		Fair Value
1	\$ 707	\$	707
2	5		5
3	5		5
4	1		1
5	4		4
	\$ 722	\$	722

# **Top 5 Reinsurers**

		_	December 31, 2021				
		_					
Parent Company/Principal Reinsurers	Reinsu Recover:		AM Best	S&P	Fitch	Moody's	
Wilton Re	\$	1,269	A+	not rated	A+	not rated	
Aspida Life Re Ltd		873	A-	not rated	BBB	not rated	
Somerset Reinsurance Ltd		780	A-	BBB+	not rated	not rated	
London Life Reinsurance Co.		102	A+	not rated	not rated	not rated	
Security Life of Denver		102	not rated	A-	A-	Baa1	

<sup>(</sup>a) Reinsurance recoverables do not include unearned ceded premiums that would be recovered in the event of early termination of certain traditional life policies.

F&G - An Operating Segment of FNF Financial Supplement - December 31, 2021 (All periods are unaudited)

#### **Non-GAAP Financial Measures Definitions**

The following represents the definitions of non-GAAP measures used by F&G, as an operating segment of FNF:

## Adjusted Net Earnings Attributable to Common Shareholders (Adjusted Net Earnings)

Adjusted net earnings attributable to common shareholders ("adjusted net earnings") is a non-GAAP economic measure we use to evaluate financial performance each period. Adjusted net earnings is calculated by adjusting net earnings (loss) from continuing operations attributable to common shareholders to eliminate:

- (i) Recognized (gains) and losses, net: the impact of net investment gains/losses, including changes in allowance for expected credit losses and other than temporary impairment ("OTTI") losses, recognized in operations; the impact of market volatility on the alternative asset portfolio that differ from management's expectation of returns over the life of these assets; and the effect of changes in fair value of the reinsurance related embedded derivative;
- (ii) Indexed product related derivatives: the impacts related to changes in the fair value, including both realized and unrealized gains and losses, of index product related derivatives and embedded derivatives, net of hedging cost;
- (iii) Purchase price amortization: the impacts related to the amortization of certain intangibles (internally developed software, trademarks and value of distribution asset ("VODA")) recognized as a result of acquisition activities;
- (iv) Transaction costs: the impacts related to acquisition, integration and merger related items; and
- (v) Other "non-recurring", "infrequent" or "unusual items": Management excludes certain items determined to be "non-recurring", "infrequent" or "unusual" from adjusted net earnings when incurred if it is determined these expenses are not a reflection of the core business and when the nature of the item is such that it is not reasonably likely to recur within two years and/or there was not a similar item in the preceding two years.

Adjustments to adjusted net earnings are net of the corresponding impact on amortization of intangibles, as appropriate. The income tax impact related to these adjustments is measured using an effective tax rate, as appropriate by tax jurisdiction. While these adjustments are an integral part of the overall performance of F&G, market conditions and/or the non-operating nature of these items can overshadow the underlying performance of the core business. Accordingly, management considers this to be a useful measure internally and to investors and analysts in analyzing the trends of our operations. Adjusted net earnings should not be used as a substitute for net earnings (loss). However, we believe the adjustments made to net earnings (loss) in order to derive adjusted net earnings provide an understanding of our overall results of operations.

## Total Shareholders' Equity Excluding AOCI

Total Shareholders' Equity Excluding AOCI is based on Total Shareholders' Equity excluding the effect of AOCI. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, Management considers this non-GAAP financial measure to provide useful supplemental information internally and to investors and analysts assessing the level of earned equity on Total Shareholders' equity.

## Assets Under Management (AUM)

AUM is calculated as the sum of:

- (i) total invested assets at amortized cost, excluding derivatives;
- (ii) related party loans and investments;
- (iii) accrued investment income;
- (iv) the net payable/receivable for the purchase/sale of investments, and
- (v) cash and cash equivalents excluding derivative collateral at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on assets available for reinvestment.

F&G - An Operating Segment of FNF <u>Financial Supplement - December 31, 2021</u> (All periods are unaudited)

### **Non-GAAP Financial Measures Definitions (continued)**

### Average Assets Under Management (AAUM)

AAUM is calculated as AUM at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on assets available for reinvestment.

#### Yield on AAUM

Yield on AAUM is calculated by dividing annualized net investment income by AAUM. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.

### Alternative Investment Yield Adjustment

Alternative investment yield adjustment is the current period yield impact of market volatility on the alternative investment portfolio that differ from management's expectation of returns over the life of these assets. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.

## Adjusted Yield on AAUM

Adjusted Yield on AAUM is calculated by dividing annualized net investment income by AAUM, plus or minus the alternative investment yield adjustment. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.

## Net Investment Spread

Net investment spread is the excess of net investment income, adjusted for market volatility on the alternative asset investment portfolio, earned over the sum of interest credited to policyholders and the cost of hedging our risk on indexed product policies. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the performance of the Company's invested assets against the level of investment return provided to policyholders, inclusive of hedging costs.

## Adjusted Return on Assets

Adjusted Return on Assets is calculated by dividing annualized adjusted net earnings by year-to-date AAUM. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing financial performance and profitability earned on AAUM.

#### Sales

Annuity, IUL and funding agreement sales are not derived from any specific GAAP income statement accounts or line items and should not be viewed as a substitute for any financial measure determined in accordance with GAAP. Sales from these products are recorded as deposit liabilities (i.e. contractholder funds) within the Company's consolidated financial statements in accordance with GAAP. PRT sales are recorded as premiums in revenues within the consolidated financial statements. Management believes that presentation of sales, as measured for management purposes, enhances the understanding of our business and helps depict longer term trends that may not be apparent in the results of operations due to the timing of sales and revenue recognition.