

FNF REPORTS FOURTH QUARTER 2019 DILUTED EPS OF \$1.22 AND ADJUSTED DILUTED EPS OF \$0.95, PRE-TAX TITLE MARGIN OF 20.3% AND ADJUSTED PRE-TAX TITLE MARGIN OF 16.3%

February 13, 2020

JACKSONVILLE, Fla., Feb. 13, 2020 /PRNewswire/ -- Fidelity National Financial, Inc. (NYSE:FNF), a leading provider of title insurance and transaction services to the real estate and mortgage industries, today reported operating results for the three and twelve-month periods ended December 31, 2019.

- Total revenue of approximately \$2.4 billion in the fourth quarter versus \$1.7 billion in the fourth quarter of 2018
- Fourth quarter net earnings of \$340 million and adjusted net earnings of \$263 million versus net earnings of \$44 million and adjusted net earnings of \$175 million for the fourth quarter of 2018
- Fourth quarter diluted EPS of \$1.22 and adjusted diluted EPS of \$0.95 versus diluted EPS of \$0.16 and adjusted diluted EPS of \$0.63 in the fourth quarter of 2018
- Realized gains were \$131 million in the fourth quarter versus realized losses of \$144 million in the fourth quarter of 2018

Title

- Total revenue of approximately \$2.3 billion versus approximately \$1.7 billion in total revenue in the fourth quarter of 2018
- Pre-tax earnings of \$468 million and adjusted pre-tax earnings of \$355 million versus pre-tax earnings of \$102 million and adjusted pre-tax earnings of \$258 million in the fourth quarter of 2018
- Pre-tax title margin of 20.3% and adjusted pre-tax title margin of 16.3% versus pre-tax title margin of 6.1% and adjusted pre-tax title margin of 14.2% in the fourth guarter of 2018
- Fourth quarter purchase orders opened increased 3% on a daily basis and purchase orders closed increased 5% on a daily basis versus the fourth quarter of 2018
- Total commercial revenue of \$321 million, a 2% decline over total commercial revenue in the fourth quarter of 2018, driven by a 12% decline in fee per file partially offset by a 11% increase in closed orders; fourth quarter total commercial open orders increased 20% compared to the prior year
- Overall fourth quarter average fee per file of \$2,384, a 15% decrease versus the fourth quarter of 2018

Title Orders

	Direct Orders Op	ened *	Direct Orders Close		
Month	/ (% Pur	chase)	/ (% Pur	chase)	
October 2019	195,000	50%	153,000	48%	
November 2019	157,000	49%	127,000	49%	
December 2019	140,000	51%	137,000	50%	
Fourth Quarter 2019	492,000	50%	417,000	49%	

	Direct Orders Op	ened *	Direct Orders Close		
Month	/ (% Pur	/ (% Pur	chase)		
October 2018	150,000	69%	111,000	68%	
November 2018	123,000	68%	95,000	70%	
December 2018	106,000	65%	95,000	68%	
Fourth Quarter 2018	379,000	67%	301,000	69%	

* Includes an immaterial number of non-purchase and non-refinance orders

	Open	ClosedC		
Co	ommercialCo	ICommercial RevenueCom		
	Orders	Orders (I	n millions)Fe	e Per File
Fourth Quarter 2019 - Total Commercial	55,100	39,100	\$321	\$8,200
Fourth Quarter 2018 - Total Commercial	46,000	35,200	\$328	\$9,300

"Our strong fourth quarter results rounded out a banner year for our title business. In the quarter we generated adjusted pre-tax title earnings of \$355 million and an adjusted pre-tax title margin of 16.3%. Total commercial revenues were \$321 million for the quarter which compares favorably to the record breaking results that we posted in the 2018 fourth quarter where total commercial revenues were \$328 million," commented Chairman William P. Foley, II. "For the full year 2019, we generated adjusted pre-tax title earnings of \$1.3 billion, a record year, and an adjusted pre-tax title margin of 16.3%, our best year since 2003. Looking ahead to 2020, we expect mortgage originations to moderate through the year from the very strong levels enjoyed in 2019 as refinance volumes naturally ease. We will remain vigilant on expenses as we manage this expected slowdown in volumes.

Following the termination of the merger agreement with Stewart Information Services, the Board and management underwent a comprehensive review of FNF's capital allocation strategy and determined that expanding into the annuity market through the acquisition of FGL Holdings ("F&G"), announced subsequent to quarter end, would best maximize value for our shareholders. After three years as a minority owner and with the advent of new leadership at F&G, we decided to acquire the remaining interest in F&G as a way to diversify our earnings and reduce the risk and volatility inherent in our stand-alone title operations. F&G offers an attractive return on our capital investment in an industry with strong secular growth tailwinds that will perform well in economic environments that may be more challenging for title insurance. FNF is excited to welcome F&G's employees and policy holders to the FNF family."

Mr. Foley concluded, "In 2019 the Board focused on returning capital to shareholders having increased our quarterly cash dividend 6.5% to \$0.33 per share in addition to repurchasing 2,120,000 shares throughout the year. FNF's share repurchase plan has 22.2 million shares remaining on the authorization. The Board will continue to evaluate capital allocation including share repurchases, dividends, debt paydown and further investments in our business segments."

Conference Call

We will host a call with investors and analysts to discuss fourth quarter 2019 FNF results on Friday, February 14, 2020, beginning at 12:00 p.m. Eastern Time. A live webcast of the conference call will be available on the Events and Multimedia page of the FNF Investor Relations website at fnf.com. The conference call replay will be available via webcast through the FNF Investor Relations website at fnf.com. The telephone replay will be available from 3:00 p.m. Eastern Time on February 14, 2020, through February 21, 2020, by dialing 1-844-512-2921 (USA) or 1-412-317-6671. The access code will be 13697834.

About Fidelity National Financial, Inc.

Fidelity National Financial, Inc. (NYSE: FNF) is a leading provider of title insurance and transaction services to the real estate and mortgage industries. FNF is the nation's largest title insurance company through its title insurance underwriters - Fidelity National Title, Chicago Title, Commonwealth Land Title, Alamo Title and National Title of New York - that collectively issue more title insurance policies than any other title company in the United States. More information about FNF can be found at fnf.com.

Use of Non-GAAP Financial Information

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, FNF has provided non-GAAP financial measures, which it believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. These non-GAAP measures include adjusted pre-tax earnings, adjusted pre-tax earnings as a percentage of adjusted revenue (adjusted pre-tax title margin), adjusted net earnings, and adjusted EPS.

Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings. Further, FNF's non-GAAP measures may be calculated differently from similarly titled measures of other companies. Reconciliations of these non-GAAP measures to related GAAP measures are provided below.

This press release contains forward-looking statements that involve a number of risks and uncertainties. Statements that are not historical facts, including statements regarding our expectations, hopes, intentions or strategies regarding the future are forward-looking statements. Forwardlooking statements are based on management's beliefs, as well as assumptions made by, and information currently available to, management. Because such statements are based on expectations as to future financial and operating results and are not statements of fact, actual results may differ materially from those projected. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. The risks and uncertainties which forward-looking statements are subject to include, but are not limited to: the ability to consummate the proposed F&G transaction; the ability to obtain requisite regulatory, shareholder and stockholder approval and the satisfaction of other conditions to the consummation of the proposed F&G transaction; the ability of FNF to successfully integrate F&G's operations and employees; the potential impact of the announcement or consummation of the proposed F&G transaction on relationships, including with employees, suppliers, customers and competitors; changes in general economic, business and political conditions, including changes in the financial markets; weakness or adverse changes in the level of real estate activity, which may be caused by, among other things, high or increasing interest rates, a limited supply of mortgage funding or a weak U. S. economy; our potential inability to find suitable acquisition candidates; our dependence on distributions from our title insurance underwriters as a main source of cash flow; significant competition that F&G and our operating subsidiaries face; compliance with extensive government regulation of our operating subsidiaries; and other risks detailed in the "Statement Regarding Forward-Looking Information," "Risk Factors" and other sections of FNF's Form 10-K and other filings with the Securities and Exchange Commission ("SEC").

FNF-E

FIDELITY NATIONAL FINANCIAL, INC.

FOURTH QUARTER SEGMENT INFORMATION

(In millions, except order information in thousands) (Unaudited)

Three Months Ended			Corp	orate and
December 31, 2019	Consolida	ted Title	e	Other
Direct title premiums	\$ 656	\$ 656	\$	_
Agency title premiums	828	828		_
Escrow, title related and other fees	692	642		50
Total title and escrow	2,176	2,126		50
Interest and investment income	55	49		6
Realized gains and losses, net	131	135		(4)
Total revenue	2,362	2,310		52
Personnel costs	717	681		36
Agent commissions	628	628		_
Other operating expenses	455	428		27
Depreciation and amortization	46	39		7
Claim loss expense	66	66		—
Interest expense	11	_		11
Total expenses	1,923	1,842		81
Pre-tax earnings (loss)	\$ 439	\$ 468	\$	(29)

Realized (gains) and losses, net		(131)	(135)		4	
Purchase price amortization		27	22		5	
Severance costs		6		-	6	
Total non-GAAP adjustments before taxes	\$	(98)	\$(113)	\$	15	
Adjusted pre-tax earnings (loss)	\$	341	\$ 355	\$	(14)	
Adjusted pre-tax margin		15.3	% 16.3	%	—	%
			• · · · ·		()	
Pre-tax earnings (loss)	\$	439	\$ 468	\$	(29)	
Income tax expense (benefit)		98	103		(5)	
Earnings from equity investments		3	2		1	
Non-controlling interests		4	5		(1)	
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	340	\$ 362	\$	(22)	
FDS attributable to FNF last common aborabeldors, basis	\$	1.24				
EPS attributable to FNF, Inc. common shareholders - basic	•					
EPS attributable to FNF, Inc. common shareholders - diluted	\$	1.22				
FNF, Inc. weighted average shares - basic		274				
FNF, Inc. weighted average shares - diluted		278				
The month of avoid go shares - unded		210				

FOURTH QUARTER SEGMENT INFORMATION (In millions, except order information in thousands) (Unaudited)

Three Months Ended			C	Corpo	orate and
December 31, 2019	Conso	olidated	Title		Other
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	340\$	362	\$	(22)
Total non-GAAP, pre-tax adjustments	\$	(98)\$	(113)	\$	15
Income taxes on non-GAAP adjustments		24	28		(4)
Noncontrolling interest on non-GAAP adjustments		(3)	(3)		—
Total non-GAAP adjustments	\$	(77)\$	(88)	\$	11
Adjusted net earnings (loss) attributable to FNF, Inc. common					
shareholders	\$	263\$	274	\$	(11)
Adjusted EPS attributable to FNF, Inc. common shareholders - diluted	\$	0.95			
Direct orders opened (000's)		492	492		
Direct orders closed (000's)		417	417		
Fee per file	\$	2,384\$2	2,384		
Actual title claims paid	\$	53\$	53		
Cash flows provided by operations	\$	428			

FOURTH QUARTER SEGMENT INFORMATION

(In millions, except order information in thousands)

Three Months Ended				Corp	oorate a	and
December 31, 2018	Co	nsolidat	ted Title	Э	Ot	her
Direct title premiums	\$	576	\$ 576	\$	—	
Agency title premiums		672	672		—	
Escrow, title related and other fees		537	521		16	
Total title and escrow		1,785	1,769		16	
Interest and investment income		52	48		4	
Realized gains and losses, net		(144)	(135)		(9)	
Total revenue		1,693	1,682		11	
Personnel costs		613	613		_	
Agent commissions		513	513		—	
Other operating expenses		394	360		34	
Depreciation and amortization		44	38		6	
Claim loss expense		56	56		_	
Interest expense		12	_		12	
Total expenses		1,632	1,580		52	
Pre-tax earnings (loss)	\$	61	\$ 102	\$	(41)	
Non-GAAP adjustments before taxes						
Realized (gains) and losses, net		144	135		9	
Purchase price amortization		27	21		6	
Transaction costs		4	_		4	
Total non-GAAP adjustments before taxes	\$	175	\$ 156	\$	19	
Adjusted pre-tax earnings (loss)	\$	236	\$ 258	\$	(22)	
Adjusted pre-tax margin		12.8	% 14.2%	/ 0	_	%
Pre-tax earnings (loss)	\$	61	\$ 102	\$	(41)	
Income tax expense (benefit)		16	26		(10)	
Earnings from equity investments		1	1		_	
Non-controlling interests		2	1		1	
Net earnings (loss) attributable to FNF, Inc. common shareholder	rs \$	44	\$76	\$	(32)	
EPS attributable to FNF, Inc. common shareholders - basic	\$	0.16				
EPS attributable to FNF, Inc. common shareholders - diluted	\$	0.16				
FNF, Inc. weighted average shares - basic		274				
FNF, Inc. weighted average shares - diluted		277				

FOURTH QUARTER SEGMENT INFORMATION

(In millions, except order information in thousands) (Unaudited)

Three Months Ended			(Corpo	orate and
DeCember 31, 2018	Cons	solidated	Title		Other
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	44\$	76	\$	(32)
Total non-GAAP, pre-tax adjustments	\$	175\$	156	\$	19
Income taxes on non-GAAP adjustments		(40)	(36)		(4)
Noncontrolling interest on non-GAAP adjustments		(4)	(3)		(1)
Total non-GAAP adjustments	\$	131\$	117	\$	14
Adjusted net earnings (loss) attributable to FNF, Inc. common shareholder	s\$	175\$	193	\$	(18)
Adjusted EPS attributable to FNF, Inc. common shareholders - diluted	\$	0.63			
Direct orders opened (000's)		379	379		
Direct orders closed (000's)		301	301		
Fee per file	\$	2,803\$2	2,803		
Actual title claims paid	\$	58\$	58		
Cash flows provided by operations	\$	273			

FIDELITY NATIONAL FINANCIAL, INC.

YTD SEGMENT INFORMATION

(In millions, except order information in thousands)

Twelve Months Ended			Corp	orate and
December 31, 2019	Consolidate	ed Title	e	Other
Direct title premiums	\$ 2,381	\$2,381	\$	
Agency title premiums	2,961	2,961		_
Escrow, title related and other fees	2,584	2,389		195
Total title and escrow	7,926	7,731		195
Interest and investment income	225	202		23
Realized gains and losses, net	318	326		(8)
Total revenue	8,469	8,259		210

Personnel costs		2,696	2,562		134	
Agent commissions		2,258	2,258		—	
Other operating expenses		1,681	1,509		172	
Depreciation and amortization		178	154		24	
Claim loss expense		240	240		—	
Interest expense		47			47	
Total expenses		7,100	6,723		377	
Pre-tax earnings (loss)	\$	1,369	\$1,536	\$	(167)	
Non-GAAP adjustments before taxes						
Realized (gains) and losses, net		(318)	(326)		8	
Purchase price amortization		105	86		19	
Transaction costs		58	_		58	
Severance costs		6	_		6	
Other adjustments		1	1			
Total non-GAAP adjustments before taxes	\$	(148)	\$ (239)	\$	91	
Adjusted pre-tax earnings (loss)	\$	1,221	\$1,297	\$	(76)	
Adjusted pre-tax margin		15.0	% 16.3%	, 0	— %	
	¢	1,369	\$1,536	\$	(167)	
Pre-tax earnings (loss)	\$					
Pre-tax earnings (loss) Income tax expense (benefit)	Ф	308	363		(55)	
	Ф	308 15	363 13		(55) 2	
Income tax expense (benefit)	⊅				. ,	
Income tax expense (benefit) Earnings from equity investments		15	13	\$	2	
Income tax expense (benefit) Earnings from equity investments Non-controlling interests		15 14	13 15	\$	2 (1)	
Income tax expense (benefit) Earnings from equity investments Non-controlling interests Net earnings (loss) attributable to FNF, Inc. common shareholder	s \$	15 14 1,062	13 15	\$	2 (1)	
Income tax expense (benefit) Earnings from equity investments Non-controlling interests Net earnings (loss) attributable to FNF, Inc. common shareholder EPS attributable to FNF, Inc. common shareholders - basic	s \$ \$	15 14 1,062 3.89	13 15	\$	2 (1)	
Income tax expense (benefit) Earnings from equity investments Non-controlling interests Net earnings (loss) attributable to FNF, Inc. common shareholder EPS attributable to FNF, Inc. common shareholders - basic EPS attributable to FNF, Inc. common shareholders - diluted	s \$ \$	15 14 1,062 3.89 3.83	13 15	\$	2 (1)	

YTD SEGMENT INFORMATION

(In millions, except order information in thousands)

Twelve Months Ended			(Corp	orate and
December 31, 2019	Cons	olidated	Title		Other
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	1,062\$^	1,171	\$	(109)
Total non-GAAP, pre-tax adjustments	\$	(148)\$	(239)	\$	91
Income taxes on non-GAAP adjustments		38	60		(22)
Noncontrolling interest on non-GAAP adjustments		(12)	(11)		(1)

Total non-GAAP adjustments	\$ (122)\$(190) \$	68
Adjusted net earnings (loss) attributable to FNF, Inc. common shareholders	\$ 940\$ 981 \$	(41)
Adjusted EPS attributable to FNF, Inc. common shareholders - diluted	\$ 3.39	
Direct orders opened (000's)	2,066 2,066	
Direct orders closed (000's)	1,448 1,448	
Fee per file	\$ 2,511\$2,511	
Actual title claims paid	\$ 220\$ 220	
Cash flows provided by operations	\$ 1,121	

YTD SEGMENT INFORMATION

(In millions, except order information in thousands)

Direct title premiums \$ 2,221 \$2,221 \$ Agency title premiums 2,690 2,690 Escrow, title related and other fees 2,615 2,204 411 Total title and escrow 7,526 7,115 411 Interest and investment income 177 170 7 Realized gains and losses, net (109) (110) 1 Total revenue 7,594 7,175 419 Personnel costs 2,538 2,444 94 Agent commissions 2,059 2,059 Other operating expenses 1,801 1,421 380 Depreciation and amortization 182 154 28 Claim loss expense 221 2- Interest expense 43 43 Total expenses 6,844 6,299 545 Pre-tax earnings (loss) \$ 750 \$ 876 \$ (126)	Twelve Months Ended				Cor	porate and	
Agency title premiums 2,690 2,690 Escrow, title related and other fees 2,615 2,204 411 Total title and escrow 7,526 7,115 411 Interest and investment income 177 170 7 Realized gains and losses, net (109) (110) 1 Total revenue 7,594 7,175 419 Personnel costs 2,638 2,444 94 Agent commissions 2,059 2,059 Other operating expenses 1,801 1,421 380 Depreciation and amortization 182 154 28 Claim loss expense 221 221 Interest expense 43 43 Total expenses 6,844 6,299 545 Pre-tax earnings (loss) \$ 750 \$ 876 \$ (126) Non-GAAP adjustments before taxes Realized (gains) and losses, net 109 110 (1) Purchase price amortization 109 87 22 17 17 <t< td=""><td>December 31, 2018</td><td>Co</td><td>nsolidate</td><td>ed Title</td><td>е</td><td>Other</td></t<>	December 31, 2018	Co	nsolidate	ed Title	е	Other	
Escrow, title related and other fees 2,615 2,204 411 Total title and escrow 7,526 7,115 411 Interest and investment income 177 170 7 Realized gains and losses, net (109) (110) 1 Total revenue 7,594 7,175 419 Personnel costs 2,638 2,444 94 Agent commissions 2,059 2,059 — Other operating expenses 1,801 1,421 380 Depreciation and amortization 182 154 28 Claim loss expense 221 221 — Interest expense 43 — 43 Total expenses 6,844 6,299 545 Pre-tax earnings (loss) \$ 750 \$ 876 \$ (126) Non-GAAP adjustments before taxes Realized (gains) and losses, net 109 110 (1) Purchase price amortization 109 87 22 17 — 17 Sales tax contingency 6 6 — 3 1	Direct title premiums	\$	2,221	\$2,221	\$	_	
Total title and escrow 7,526 7,115 411 Interest and investment income 177 170 7 Realized gains and losses, net (109) (110) 1 Total revenue 7,594 7,175 419 Personnel costs 2,538 2,444 94 Agent commissions 2,059 2,059 - Other operating expenses 1,801 1,421 380 Depreciation and amortization 182 154 28 Claim loss expense 221 221 - Interest expense 43 - 43 Total expenses 6,844 6,299 545 Pre-tax earnings (loss) \$ 750 \$ 876 \$ (126) Non-GAAP adjustments before taxes 109 110 (1) 10 1	Agency title premiums		2,690	2,690		_	
Interest and investment income1771707Realized gains and losses, net(109)(110)1Total revenue7,5947,175419Personnel costs2,5382,44494Agent commissions2,0592,059-Other operating expenses1,8011,421380Depreciation and amortization18215428Claim loss expense221221-Interest expense43-43Total expenses6,8446,299545Pre-tax earnings (loss)\$750\$876\$Non-GAAP adjustments before taxes109110(1)Purchase price amortization1098722Transaction costs17-17Sales tax contingency66-Other adjustments312	Escrow, title related and other fees		2,615	2,204		411	
Realized gains and losses, net (109) (110) 1Total revenue $7,594$ $7,175$ 419 Personnel costs $2,538$ $2,444$ 94 Agent commissions $2,059$ $2,059$ $-$ Other operating expenses $1,801$ $1,421$ 380 Depreciation and amortization 182 154 28 Claim loss expense 221 221 $-$ Interest expense 43 $ 43$ Total expenses $6,844$ $6,299$ 545 Pre-tax earnings (loss)\$ 750 \$ 876 \$Non-GAAP adjustments before taxes109 110 (1) Purchase price amortization 109 87 22 Transaction costs 17 $ 17$ Sales tax contingency 6 6 $-$ Other adjustments 3 1 2	Total title and escrow		7,526	7,115		411	
Total revenue 7,594 7,175 419 Personnel costs 2,538 2,444 94 Agent commissions 2,059 2,059 - Other operating expenses 1,801 1,421 380 Depreciation and amortization 182 154 28 Claim loss expense 221 221 - Interest expense 43 - 43 Total expenses 6,844 6,299 545 Pre-tax earnings (loss) \$ 750 \$ 876 \$ (126) Non-GAAP adjustments before taxes 109 110 (1) Purchase price amortization 109 877 22 Transaction costs 17 - 17 Sales tax contingency 6 6 - Other adjustments 3 1 2	Interest and investment income		177	170		7	
Personnel costs $2,538$ $2,444$ 94 Agent commissions $2,059$ $2,059$ $-$ Other operating expenses $1,801$ $1,421$ 380 Depreciation and amortization 182 154 28 Claim loss expense 221 221 $-$ Interest expense 43 $ 43$ Total expenses $6,844$ $6,299$ 545 Pre-tax earnings (loss)\$ 750 \$ 876 \$Non-GAAP adjustments before taxes 109 110 (1) Purchase price amortization 109 877 22 Transaction costs 17 $ 177$ Sales tax contingency 6 6 $-$ Other adjustments 3 1 2	Realized gains and losses, net		(109)		1		
Agent commissions $2,059$ $2,059$ $-$ Other operating expenses $1,801$ $1,421$ 380 Depreciation and amortization 182 154 28 Claim loss expense 221 221 $-$ Interest expense 43 $ 43$ Total expenses $6,844$ $6,299$ 545 Pre-tax earnings (loss)\$ 750\$ 876\$ (126)Non-GAAP adjustments before taxes 109 110 (1) Purchase price amortization 109 877 22 Transaction costs 17 $ 17$ Sales tax contingency 6 6 $-$ Other adjustments 3 1 2	Total revenue		7,594	7,175	7,175		
Other operating expenses1,8011,421380Depreciation and amortization18215428Claim loss expense221221Interest expense4343Total expenses6,8446,299545Pre-tax earnings (loss)\$750\$876\$Non-GAAP adjustments before taxes109110(1)Purchase price amortization1098722Transaction costs1717Sales tax contingency66Other adjustments312	Personnel costs		2,538	2,444		94	
Depreciation and amortization18215428Claim loss expense221221Interest expense4343Total expenses6,8446,299545Pre-tax earnings (loss)\$ 750\$ 876\$ (126)Non-GAAP adjustments before taxes\$109110(1)Purchase price amortization1098722Transaction costs1717Sales tax contingency66Other adjustments312	Agent commissions		2,059	2,059		_	
Claim loss expense 221 221 $-$ Interest expense 43 $ 43$ Total expenses $6,844$ $6,299$ 545 Pre-tax earnings (loss)\$ 750\$ 876\$ (126)Non-GAAP adjustments before taxes 109 110 (1)Purchase price amortization 109 877 22 Transaction costs 177 $ 177$ Sales tax contingency 6 6 $-$ Other adjustments 3 1 2	Other operating expenses		1,801	1,421		380	
Interest expense $43 - 43$ Total expenses $6,844$ $6,299$ 545 Pre-tax earnings (loss)\$ 750 \$ 876 \$ (126)Non-GAAP adjustments before taxes $109 110 (1)$ Realized (gains) and losses, net $109 110 (1)$ Purchase price amortization $109 87 22$ Transaction costs $17 - 17$ Sales tax contingency $6 6 6 - 2$ Other adjustments $3 1 2$	Depreciation and amortization		182	154		28	
Total expenses6,8446,299545Pre-tax earnings (loss)\$ 750\$ 876\$ (126)Non-GAAP adjustments before taxesRealized (gains) and losses, net109110(1)Purchase price amortization1098722Transaction costs1717Sales tax contingency66Other adjustments312	Claim loss expense		221	221		_	
Pre-tax earnings (loss)\$ 750 \$ 876 \$ (126)Non-GAAP adjustments before taxesRealized (gains) and losses, net109109Purchase price amortization1098722Transaction costs177Sales tax contingency66312	Interest expense		43	—		43	
Non-GAAP adjustments before taxesRealized (gains) and losses, net109110(1)Purchase price amortization1098722Transaction costs17-17Sales tax contingency66-Other adjustments312	Total expenses		6,844	6,299		545	
Realized (gains) and losses, net109110(1)Purchase price amortization1098722Transaction costs1717Sales tax contingency66Other adjustments312	Pre-tax earnings (loss)	\$	750	\$ 876	\$	(126)	
Purchase price amortization1098722Transaction costs17-17Sales tax contingency66-Other adjustments312	Non-GAAP adjustments before taxes						
Transaction costs1717Sales tax contingency66Other adjustments312	Realized (gains) and losses, net		109	110		(1)	
Sales tax contingency66Other adjustments312	Purchase price amortization		109	87		22	
Other adjustments 3 1 2	Transaction costs		17	—		17	
	Sales tax contingency		6	6		—	
Total non-GAAP adjustments before taxes\$244\$204\$40	Other adjustments		3	1		2	
	Total non-GAAP adjustments before taxes	\$	244	\$ 204	\$	40	

Adjusted pre-tax earnings (loss)	\$	994	\$1,080	\$	(86)
Adjusted pre-tax margin		12.9 '	% 14.8%	6	— %
Pre-tax earnings (loss)	\$	750	\$ 876	\$	(126)
Income tax expense (benefit)		120	163		(43)
Earnings from equity investments		5	4		1
Non-controlling interests		7	8		(1)
Net earnings attributable to FNF, Inc. common shareholders	\$	628	\$ 709	\$	(81)
\ensuremath{EPS} attributable to FNF, Inc. common shareholders - basic	\$	2.30			
EPS attributable to FNF, Inc. common shareholders - diluted	3 \$	2.26			
FNF, Inc. weighted average shares - basic		273			
FNF, Inc. weighted average shares - diluted		278			

YTD SEGMENT INFORMATION

(In millions, except order information in thousands) (Unaudited)

Twelve Months Ended			(Corp	orate and
December 31, 2018	Cons	olidated	Title		Other
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	628\$	709	\$	(81)
Total non-GAAP, pre-tax adjustments	\$	244\$	204	\$	40
Income taxes on non-GAAP adjustments		(55)	(46)		(9)
Noncontrolling interest on non-GAAP adjustments		(14)	(11)		(3)
Change in tax estimate		(45)	(45)		—
Black Knight tax contingency		(8)	—		(8)
Total non-GAAP adjustments	\$	122\$	102	\$	20
Adjusted net earnings (loss) attributable to FNF, Inc. common					
shareholders	\$	750\$	811	\$	(61)
Adjusted EPS attributable to FNF, Inc. common shareholders - diluted	\$	2.70			
Direct orders opened (000's)		1,818	1,818		
Direct orders closed (000's)		1,315	1,315		
Fee per file	\$	2,585\$2	2,585		
Actual title claims paid	\$	223\$	223		
Cash flows provided by operations	\$	943			

QUARTERLY OPERATING STATISTICS

(Unaudited)

		Q4 201	9	Q3 201	9	Q2 201	9	Q1 201	9	Q4 201	8	Q3 201	8	Q2 201	8	Q1 2018
Quarterly Opened Orders ('000's excep	t %	data)														
Total opened orders*	492		592		544		438		379		456		505		478	
Total opened orders per day*		7.8		9.3		8.5		7.2		6.0		7.2		7.9		7.7
Purchase % of opened orders		50 9	%	52 %		61 %		65 %		67 %		69 %		71 %		66 %
Refinance % of opened orders		50 %		48 %		39 %		35 %		33 %		31 %		29 %		34 %
Total closed orders*		417		409		359		263		301		339		362		313
Total closed orders per day*	6.6		6.4		5.6		4.3		4.8		5.4		5.7		5.0	
Purchase % of closed orders	49 %		55 %		65 %		66 %		69 %		71 %		71 %		62 %	
Refinance % of closed orders		51 9	%	45 9	%	35 %		34 %		31 %		29 %		29 %		38 %
Commercial (millions, except orders in	000	<u>'s)</u>														
Total commercial revenue	\$	321	\$	301	\$	286	\$	231	\$	328	\$	276	\$	280	\$	235
Total commercial opened orders		55.1		56.0		58.6		49.8		46.0		48.9		54.2		52.8
Total commercial closed orders		39.1		36.4		34.0		30.0		35.2		31.2		35.1		31.5
National commercial revenue	\$	188	\$	173	\$	165	\$	123	\$	197	\$	157	\$	155	\$	128
National commercial opened orders		22.6		23.8		25.3		20.6		19.1		19.8		23.0		21.1
National commercial closed orders		16.2		14.1		12.7		10.5		13.2		12.0		12.9		11.2
<u>Total Fee Per File</u>																
Fee per file	\$	2,384	\$	2,459	\$	2,677	\$	2,567	\$	2,803	\$	2,623	\$	2,579	\$	2,344
Residential fee per file	\$	1,792	\$	1,928	\$	2,075	\$	1,964	\$	2,003	\$	2,032	\$	2,051	\$	1,816
Total commercial fee per file	\$	8,200	\$	8,300	\$	8,400	\$	7,700	\$	9,300	\$	8,800	\$	8,000	\$	7,500
National commercial fee per file	\$	11,600	\$	12,300	\$	13,000	\$	11,700	\$	14,900	\$	13,100	\$	12,000	\$	11,400
Total Staffing																
Total field operations employees**		12,300		12,200		12,000		11,700		11,800		12,400		12,500		12,400

* Includes an immaterial number of non-purchase and non-refinance orders

**During Q4 2019 we established an automated payroll data feed, based on hours worked, as a new process to determine number of field operation employees. This new process

captures shared services and other operational employees that were not previously included. All previous periods have been restated using the new method.

FIDELITY NATIONAL FINANCIAL, INC.

SUMMARY BALANCE SHEET INFORMATION (In millions)

FNF, Inc.	FNF, Inc.
December 31,	December 31,
2018	2019
(Unaudited)	(Unaudited)
\$ 4,806	\$ 5,760

Goodwill	2,727	2,726
Title plant	404	405
Total assets	10,677	9,301
Notes payable	838	836
Reserve for title claim losses	1,509	1,488
Secured trust deposits	791	822
Redeemable non-controlling interests	344	344
Non-redeemable non-controlling interests	(17)	(2)
Total equity and non-controlling interests	5,709	4,972
Total equity attributable to common shareholders	5,382	4,630

C View original content: http://www.prnewswire.com/news-releases/fnf-reports-fourth-quarter-2019-diluted-eps-of-1-22-and-adjusted-diluted-eps-of-0-95--pre-tax-title-margin-of-20-3-and-adjusted-pre-tax-title-margin-of-16-3-301004782.html

SOURCE Fidelity National Financial, Inc.

Jamie Lillis, Managing Director, Solebury Trout, 203-428-3223, jlillis@soleburytrout.com