## **United States** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

**Current Report** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (date of earliest event reported): **October 24, 2018** 

# **Fidelity National Financial, Inc.**

(Exact name of Registrant as Specified in its Charter) 001-32630 (Commission File Number)

Delaware (State or Other Jurisdiction of Incorporation or Organization)

16-1725106 (IRS Employer Identification Number)

601 Riverside Avenue Jacksonville, Florida 32204 (Addresses of Principal Executive Offices) (904) 854-8100 (Registrant's Telephone Number, Including Area Code) (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- $\checkmark$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 0
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 0
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

0

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### Item 2.02. Results of Operations and Financial Condition

On October 24, 2018, Fidelity National Financial, Inc. (the "Company", "FNF") issued an earnings release announcing its financial results for the Third Quarter of 2018. The information in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

A copy of the FNF earnings release is attached as Exhibit 99.1.

#### Item 9.01. Financial Statements and Exhibits

#### (d) Exhibits

Exhibit	Description
99.1	Press release announcing FNF Third Quarter 2018 Earnings

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### Fidelity National Financial, Inc.

Date: October 24, 2018

By: /s/ Anthony J. Park

Name:Anthony J. ParkTitle:Chief Financial Officer



## PRESS RELEASE

#### FNF Reports Third Quarter 2018 Diluted EPS of \$0.85 and Adjusted Diluted EPS of \$0.78, Pre-Tax Title Margin of 16.2% and Adjusted Pre-Tax Title Margin of 15.6%

Jacksonville, Fla. - (October 24, 2018) - Fidelity National Financial, Inc. (NYSE:FNF), a leading provider of title insurance and transaction services to the real estate and mortgage industries, today reported operating results for the three and nine-month periods ended September 30, 2018.

- Total revenue of approximately \$2.1 billion in the third quarter versus \$2.0 billion in the third quarter of 2017
- Third quarter net earnings of \$236 million and adjusted net earnings of \$218 million versus net earnings from continuing operations of \$156 million and adjusted net earnings from continuing operations of \$174 million for the third quarter of 2017
- Third quarter diluted EPS of \$0.85 and adjusted diluted EPS of \$0.78 versus diluted EPS from continuing operations of \$0.57 and adjusted diluted EPS from continuing operations of \$0.63 in the third quarter of 2017

#### Title

- Total revenue of approximately \$1.9 billion versus approximately \$1.9 billion in total revenue in the third quarter of 2017
- Pre-tax earnings of \$309 million and adjusted pre-tax earnings of \$297 million versus pre-tax earnings of \$262 million and adjusted pre-tax earnings of \$287 million in the third quarter of 2017
- Pre-tax title margin of 16.2% and adjusted pre-tax title margin of 15.6% versus pre-tax title margin of 14.0% and adjusted pre-tax title margin of 15.3% in the third quarter of 2017
- Third quarter purchase orders opened increased 0.3% and purchase orders closed decreased 1%, respectively, versus the third quarter of 2017
- Total commercial revenue of \$271 million, an 8% increase over total commercial revenue in the third quarter of 2017, driven by a 16% increase in total commercial fee per file and a 7% decrease in closed orders; third quarter total commercial open orders increased 1% compared to the prior year
- Overall third quarter average fee per file of \$2,623, an 11% increase versus the third quarter of 2017

#### **Title Orders**

Month		Direct Orders Opened * / (% Purchase)		osed * )
July 2018	158,000	70%	116,000	71%
August 2018	165,000	69%	123,000	71%
September 2018	133,000	69%	100,000	70%
Third Quarter 2018	456,000	69%	339,000	71%

	Direct Orders O	Direct Orders Opened *		Direct Orders C	Closed *
Month	/ (% Purchase)			/ (% Purcha	ase)
July 2017	159,000	66%		118,000	66%
August 2017	181,000	61%		131,000	65%
September 2017	161,000	59%	. <u> </u>	118,000	63%
Third Quarter 2017	501,000	62%		367,000	65%

\* Includes an immaterial number of non-purchase and non-refinance orders

	Open	Closed	Commercial	
	Commercial	Commercial	Revenue	Commercial
	Orders	Orders	(In millions)	Fee Per File
Third Quarter 2018 - Total Commercial	48,900	31,200	\$271	\$8,700
Third Quarter 2017 - Total Commercial	48,300	33,400	\$250	\$7,500

"The third quarter was a solid performance for our title business, as we generated adjusted pre-tax title earnings of \$297 million and a 15.6% adjusted pre-tax title margin, increases of \$10 million and 30 basis points, respectively, over the third quarter of 2017," said Chairman William P. Foley, II. "The commercial and residential purchase markets continued to be the main drivers of our performance in the third quarter, as total commercial revenue grew by 8% versus the third quarter of 2017, continuing a very strong year for our commercial business. While residential purchase open orders per day increased by 0.3% and residential purchase closed orders per day declined by 1%, this was offset by an 11% increase in the fee per file that provided 3% growth in direct title premiums over the prior year. As we enter the seasonally slower fourth quarter, we will remain focused on our operating metrics and staffing levels in order to maximize our profitability.

"We continue to work through the regulatory process for the Stewart Information Services acquisition that we announced on March 19. We are currently engaged in the Second Request related to the FTC's HSR regulatory review of the transaction. Responses to nearly all the FTC's requests for information and documentation have been submitted. The Form A filings with the states of Texas and New York are being reviewed by those states. We still anticipate a first or second quarter of 2019 closing for the transaction and continue to believe the Stewart acquisition will create meaningful long-term value for our shareholders."

#### **Conference Call**

We will host a call with investors and analysts to discuss third quarter 2018 FNF results on Thursday, October 25, 2018, beginning at 1:00 p.m. Eastern Time. A live webcast of the conference call will be available on the Events and Multimedia page of the FNF Investor Relations website at fnf.com. The conference call replay will be available via webcast through the FNF Investor Relations website at fnf.com. The telephone replay will be available from 3:00 p.m. Eastern time on October 25, 2018, through November 1, 2018, by dialing 800-475-6701 (USA) or 320-365-3844 (International). The access code will be 455027.

#### About Fidelity National Financial, Inc.

Fidelity National Financial, Inc. (NYSE: FNF) is a leading provider of title insurance and transaction services to the real estate and mortgage industries. FNF is the nation's largest title insurance company through its title insurance underwriters - Fidelity National Title, Chicago Title, Commonwealth Land Title, Alamo Title and National Title of New York - that collectively issue more title insurance policies than any other title company in the United States. More information about FNF can be found at fnf.com.

#### **Use of Non-GAAP Financial Information**

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, FNF has provided non-GAAP financial measures, which it believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. These non-GAAP measures include adjusted pre-tax earnings, adjusted pre-tax earnings from continuing operations, adjusted pre-tax earnings as a percentage of adjusted revenue (adjusted pre-tax title margin), adjusted net earnings, adjusted net earnings from continuing operations, adjusted EPS and adjusted EPS from continuing operations.

Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings. Further, FNF's non-GAAP measures may be calculated differently from similarly titled measures of other companies. Reconciliations of these non-GAAP measures to related GAAP measures are provided below.

#### **Forward-Looking Statements and Risk Factors**

This press release contains forward-looking statements that involve a number of risks and uncertainties. Statements that are not historical facts, including statements regarding our expectations, hopes, intentions or strategies regarding the future are forward-looking statements. Forward-looking statements are based on management's beliefs, as well as assumptions made by,

and information currently available to, management. Because such statements are based on expectations as to future financial and operating results and are not statements of fact, actual results may differ materially from those projected. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

The risks and uncertainties which forward-looking statements are subject to include, but are not limited to: changes in general economic, business and political conditions, including changes in the financial markets; weakness or adverse changes in the level of real estate activity, which may be caused by, among other things, high or increasing interest rates, a limited supply of mortgage funding or a weak U. S. economy; our potential inability to find suitable acquisition candidates; our dependence on distributions from our title insurance underwriters as a main source of cash flow; significant competition that our operating subsidiaries face; compliance with extensive government regulation of our operating subsidiaries; the risk that the necessary regulatory approvals of our acquisition of Stewart Information Services Corporation ("Stewart") may not be obtained or may be obtained subject to conditions that are not anticipated; risks that any of the closing conditions to the proposed Stewart merger may not be satisfied in a timely manner; the risk that the businesses will not be integrated successfully, that such integration may be more difficult, time-consuming or costly than expected or that the expected benefits of the acquisition will not be realized; and other risks detailed in the "Statement Regarding Forward-Looking Information," "Risk Factors" and other sections of FNF's Form 10-K and other filings with the Securities and Exchange Commission ("SEC").

#### FNF-E

SOURCE: Fidelity National Financial, Inc.

CONTACT: Daniel Kennedy Murphy, Senior Vice President and Treasurer, 904-854-8120, dkmurphy@fnf.com

Three Months Ended	Control	J-4- J		T:4] -	С	orporate and
September 30, 2018 Direct title premiums	Consoli \$	574	\$	Title 574	\$	Other
Agency title premiums	Φ	722	Ф	722	Φ	—
Escrow, title related and other fees		691		566		125
Total title and escrow		1,987		1,862		125
		1,507		1,002		125
Interest and investment income		48		46		2
Realized gains and losses, net		50		40		10
Total revenue		2,085		1,948		137
Personnel costs		654		624		30
Agent commissions		554		554		
Other operating expenses		477		365		112
Depreciation and amortization		46		38		8
Claim loss expense		58		58		_
Interest expense		9				9
Total expenses		1,798		1,639		159
Pre-tax earnings (loss)	\$	287	\$	309	\$	(22)
Non-GAAP adjustments before taxes						
Realized (gains) and losses, net		(50)		(40)		(10)
Purchase price amortization		27		22		5
Transaction costs		9		—		9
Sales tax contingency		6		6		_
Total non-GAAP adjustments before taxes	\$	(8)	\$	(12)	\$	4
Adjusted pre-tax earnings (loss)	\$	279	\$	297	\$	(18)
Adjusted pre-tax margin		13.7%		15.6%		—
Pre-tax earnings (loss)	\$	287	\$	309	\$	(22)
Income tax expense (benefit)		51		68		(17)
Earnings from equity investments		1		1		—
Non-controlling interests		1		3		(2)
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	236	\$	239	\$	(3)
EPS attributable to FNF, Inc. common shareholders - basic	\$	0.86				
EPS attributable to FNF, Inc. common shareholders - diluted	\$	0.85				
FNF, Inc. weighted average shares - basic		273				
FNF, Inc. weighted average shares - diluted		278				

Three Months Ended				(	Corporate and
September 30, 2018	Cons	olidated	Title	Other	
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	236	\$ 239	\$	(3)
Total non-GAAP, pre-tax adjustments	\$	(8)	\$ (12)	\$	4
Income taxes on non-GAAP adjustments		2	3		(1)
Noncontrolling interest on non-GAAP adjustments		(4)	(2)		(2)
Black Knight tax contingency		(8)	_		(8)
Total non-GAAP adjustments	\$	(18)	\$ (11)	\$	(7)
Adjusted net earnings (loss) attributable to FNF, Inc. common shareholders	\$	218	\$ 228	\$	(10)
Adjusted EPS attributable to FNF, Inc. common shareholders - diluted	\$	0.78			
Direct orders opened (000's)		456	456		
Direct orders closed (000's)		339	339		
Fee per file	\$	2,623	\$ 2,623		
Actual title claims paid	\$	55			
Cash flows provided by operations	\$	321			

Three Months Ended September 30, 2017	Con	solidated	Title	C	orporate and Other
Direct title premiums	\$	558	\$ 558	\$	_
Agency title premiums		719	719		_
Escrow, title related and other fees		678	563		115
Total title and escrow		1,955	 1,840		115
Interest and investment income		32	32		_
Realized gains and losses, net		(1)			(1)
Total revenue		1,986	 1,872		114
Personnel costs		627	605		22
Agent commissions		553	553		—
Other operating expenses		444	348		96
Depreciation and amortization		46	40		6
Claim loss expense		64	64		_
Interest expense		10			10
Total expenses		1,744	 1,610		134
Pre-tax earnings (loss) from continuing operations	\$	242	\$ 262	\$	(20)
Non-GAAP adjustments before taxes					
Realized (gains) and losses, net		1			1
Purchase price amortization		29	24		5
Spin-off costs		1			1
Other adjustments		1	1		_
Total non-GAAP adjustments before taxes	\$	32	\$ 25	\$	7
Adjusted pre-tax earnings (loss) from continuing operations	\$	274	\$ 287	\$	(13)
Adjusted pre-tax margin from continuing operations		13.8%	15.3%		—
Pre-tax earnings (loss) from continuing operations	\$	242	\$ 262	\$	(20)
Income tax expense (benefit)		88	98		(10)
Earnings from equity investments		3	3		—
Earnings from discontinued operations, net of tax		18			18
Non-controlling interests		10	1		9
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	165	\$ 166	\$	(1)
Net (loss) earnings attributable to FNFV Group common shareholders	\$	(5)	\$ —	\$	(5)
Net earnings attributable to FNF Group common shareholders	\$	170	\$ 166	\$	4
Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders	\$	156	\$ 166	\$	(10)
EPS attributable to FNF, Inc. common shareholders - basic	\$	0.63			
EPS attributable to FNF, Inc. common shareholders - diluted	\$	0.62			
EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted	\$	0.57			
FNF, Inc. weighted average shares - basic	Ψ	272			
FNF, Inc. weighted average shares - diluted		272			
in, me, weighter average shares - unated		270			

Three 1	Months	Ended
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Three Months Ended				(	Corporate and
September 30, 2017	Consolidated		Title		Other
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	165	\$ 166	\$	(1)
Earnings from discontinued operations, net of tax		18	_		18
Non-controlling interests of discontinued operations		9	_		9
Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders	\$	156	\$ 166	\$	(10)
Total non-GAAP, pre-tax adjustments	\$	32	\$ 25	\$	7
Income taxes on non-GAAP adjustments		(11)	(9)		(2)
Noncontrolling interest on non-GAAP adjustments		(3)	(3)		_
Total non-GAAP adjustments	\$	18	\$ 13	\$	5
Adjusted net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders	\$	174	\$ 179	\$	(5)
Adjusted EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted	\$	0.63			
Direct orders opened (000's)		501	501		
Direct orders closed (000's)		367	367		
Fee per file	\$	2,368	\$ 2,368		
Actual title claims paid	\$	60	\$ 60		
Cash flows provided by operations	\$	298			

Nine Months Ended	6	.1.1.4.1		TT: 4] -	С	orporate and
September 30, 2018		olidated	¢	Title	<u>ф</u>	Other
Direct title premiums	\$	1,645	\$	1,645	\$	—
Agency title premiums Escrow, title related and other fees		2,018		2,018		
		2,072		1,684		388
Total title and escrow		5,735		5,347		388
Interest and investment income		131		128		3
Realized gains and losses, net		35		25		10
Total revenue		5,901		5,500		401
Personnel costs		1,926		1,838		88
Agent commissions		1,546		1,546		—
Other operating expenses		1,406		1,062		344
Depreciation and amortization		138		116		22
Claim loss expense		165		165		—
Interest expense		31		—		31
Total expenses		5,212		4,727		485
Pre-tax earnings (loss)	\$	689	\$	773	\$	(84)
Non-GAAP adjustments before taxes						
Realized (gains) and losses, net		(35)		(25)		(10)
Purchase price amortization		82		66		16
Transaction costs		13		—		13
Sales tax contingency		6		6		—
Other adjustments		3		1		2
Total non-GAAP adjustments before taxes	\$	69	\$	48	\$	21
Adjusted pre-tax earnings (loss)	\$	758	\$	821	\$	(63)
Adjusted pre-tax margin		12.9%		15.0%		—
Pre-tax earnings (loss)	\$	689	\$	773	\$	(84)
Income tax expense (benefit)		104		137		(33)
Earnings from equity investments		4		3		1
Non-controlling interests		5		7		(2)
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	584	\$	632	\$	(48)
EPS attributable to FNF, Inc. common shareholders - basic	\$	2.14				
EPS attributable to FNF, Inc. common shareholders - diluted	\$	2.09				
FNF, Inc. weighted average shares - basic		273				
FNF, Inc. weighted average shares - diluted		279				

(Unaudited)

Nine Months Ended	_			 porate and
September 30, 2018	Cons	olidated	 Title	 Other
Net earnings (loss) attributable to FNF, Inc. common shareholders	\$	584	\$ 632	\$ (48)
Total non-GAAP, pre-tax adjustments	\$	69	\$ 48	\$ 21
Income taxes on non-GAAP adjustments		(15)	(10)	(5)
Noncontrolling interest on non-GAAP adjustments		(10)	(8)	(2)
Change in tax estimate		(45)	(45)	—
Black Knight tax contingency				
		(8)	 	(8)
Total non-GAAP adjustments	\$	(9)	\$ (15)	\$ 6
Adjusted net earnings (loss) attributable to FNF, Inc. common shareholders	\$	575	\$ 617	\$ (42)
Adjusted EPS attributable to FNF, Inc. common shareholders - diluted	\$	2.06		
Direct orders opened (000's)		1,439	1,439	
Direct orders closed (000's)		1,014	1,014	
Fee per file	\$	2,521	\$ 2,521	
Actual title claims paid	\$	165		
Cash flows provided by operations	\$	671		

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Total title and escrow5,5955,260Interest and investment income9393Realized gains and losses, net—6Total revenue5,6885,359Personnel costs1,8221,755Agent commissions1,5571,557Other operating expenses1,3121,042Depreciation and amotization133117Claim loss expense131181Interest expense39—Total expenses5,0444,652Pre-tax earnings (loss) from continuing operations\$644Spin-off costs3—Sales tax contingency33Other adjustments before taxes22Total non-GAAP adjustments before taxes22Total non-GAAP adjustments before taxes3-Sales tax contingency33-Other adjustments222Total non-GAAP adjustments before taxes\$90\$Adjusted pre-tax earnings (loss) from continuing operations\$7.4\$Adjusted pre-tax earnings (loss) from continuing operations\$7.4\$Adjusted pre-tax earnings (loss) from continuing operations\$7.4\$Income tax expense (banefit)25.8290\$Earnings from discontinued operations, net of tax165-\$Net carnings attributable to FNF (nc. common shareholders\$3.3\$Net carnings attributable to FNF (freque common shareholders <t< th=""><th>Nine months ended September 30, 2017</th><th>Con</th><th>solidated</th><th></th><th>Title</th><th>C</th><th>orporate and Other</th></t<>	Nine months ended September 30, 2017	Con	solidated		Title	C	orporate and Other
Escow, till related and other fees1,9691,6341,634Total true and escow5,5955,2605,2605,260Interest and investment income93935,2605,260Total revenue	Direct title premiums	\$	1,598	\$	1,598	\$	—
Total title and exrow5,5955,260Interest and investment income9393Realized gains and loses, net—6Total revenue5,6885,359Personnel costs1,8221,755Agent commissions1,5571,557Other operating expenses1,3121,042Deprectation and montization133117Claim lose sepense1011181Interest expenses5,044\$Total expenses5,044\$Pre-tax earnings (loss) from continuing operations\$644Non-GAAP adjustments before taxes3—Realized (gains) and losses, net——Purchase price amorization8269Spin-off costs33Sales tax contingency33Other adjustments before taxes\$90\$Adjusted pre-tax earnings (loss) from continuing operations\$734\$Adjusted pre-tax earnings (loss) from continuing operations\$734\$Adjusted pre-tax earnings (loss) from continuing operations\$744\$Adjusted pre-tax earnings (loss) from continuing operations\$644\$707Substa contingency33Total non-GAAP adjustments before taxes\$90\$648\$Adjusted pre-tax earnings (loss) from continuing operations\$734\$\$Adjusted pre-tax earnings (loss) from continuing operations\$ <td< td=""><td>Agency title premiums</td><td></td><td>2,028</td><td></td><td>2,028</td><td></td><td>_</td></td<>	Agency title premiums		2,028		2,028		_
Interest and investment income9393Realized gains and losses, net—6Total revenue5,6895,339Personnel costs1,8221,755Qeat commissions1,5371,557Other operating expenses1,3121,0421Agent commissions1,3121,0421Depreciation and amoritation1331171Chain loss expense1811811Interest expense39—1Total expenses5,0444,6521Pre-tax carrnings (loss) from continuing operations\$644\$Pre-tax carrnings (loss) from continuing operations3—Spin-off costs3—(6)Spin-off costs33(7)Sales tax contingency33(7)Yould no-GAAP adjustments before taxes $$2$ $$0$ Spin-off costs33(7)Sales tax contingency33(7)Yould no-GAAP adjustments before taxes $$2$ $$2$ (7)Pre-tax carnings (loss) from continuing operations $$3$ $$644$ $$7077$ Adjusted pre-tax margin from continuing operations $$2$ $$2$ (7)Adjusted pre-tax margin from continuing operations $$3$ $$424$ $$157$ Income tax expense (benefit)258290(2)(2)Lamings from deuty investments777Earnings from deuty investments55333 $$4244$	Escrow, title related and other fees		1,969		1,634		335
Realized gains and losses, net     —     6       Total revenue     5,688     5,339       Personnel costs     1,822     1,755       Qent commissions     1,537     1,557       Other operating expenses     1,312     1,042     1       Depreciation and motization     133     117     1       Claim loss expense     33     117     1       Interest expense     33     3     1       Total expenses     33      1       Non-GAAP adjustments before taxes      (6)        Realized (gains) and losses, net      (6)        Purchase price amortization     82     69        Spin-off costs     3      (6)       Sales tax contingency     3     3	Total title and escrow		5,595		5,260		335
Total revenue         5.688         5,359           Personnel costs         1,822         1,755           Agent commissions         1,557         1,557           Other operating expenses         1,312         1,042         2           Depreciation and amorization         133         117         1           Claim loss expense         181         181         181           Interest expense         39         -         -           Total expenses         5,044         \$         707         \$           Non-GAAP adjustments before taxes         Redized (gains) and losses, net         -         (6)           Purchase price amorization         82         69         5           Spin-off costs         3         -         -           Sales tax contingency         3         3         -           Total one-GAAP adjustments before taxes         \$         90         68         \$           Adjusted pre-tax earnings (loss) from continuing operations         \$         734         \$         775         \$           Adjusted pre-tax earnings (loss) from continuing operations         \$         644         \$         707         \$           Lincome tax expense (benefit)         258 <td< td=""><td>Interest and investment income</td><td></td><td>93</td><td></td><td>93</td><td></td><td>_</td></td<>	Interest and investment income		93		93		_
Interpretation of the sequence of	Realized gains and losses, net		_		6		(6)
Agent commissions1,5571,5571,557Oher operating expenses1,3121,042:Depreciation and amorization1,31311/7:Claim loss expense1,31311/7:Claim loss expense1,31311/7:Total expenses39:Total expenses5,044\$707\$Non-GAAP adjustments before taxes::Realized (gains) and losses, net:::Purchase price amorization32::::Sales tax contingery33:::::Other adjustments before taxes2:::::Realized (gains) and losses, net::<	Total revenue		5,688	-	5,359		329
Other operating expenses       1,312       1,042       :         Depreciation and anonization       133       117       :         Claim loss expense       133       117       :       :         Interest expense       39        : </td <td>Personnel costs</td> <td></td> <td>1,822</td> <td></td> <td>1,755</td> <td></td> <td>67</td>	Personnel costs		1,822		1,755		67
Depreciation and amortization133117Claim loss expense181181Interest expense399Total expenses5044\$707\$Pre-tax carnings (loss) from continuing operations\$644\$707\$Non-GAAP adjustments before taxes6060Purchase price amortization8269606060 <td>Agent commissions</td> <td></td> <td>1,557</td> <td></td> <td>1,557</td> <td></td> <td>_</td>	Agent commissions		1,557		1,557		_
Claim loss expense       181       181         Interest expense       39          Total expenses       5,044       \$       707         Pretax earnings (loss) from continuing operations       \$       644       \$       707       \$         Non-GAAP adjustments before taxes        (6)        (7)       \$         Purchase price amotization       82       69        (7)       \$         Spin-off costs       3         (7)       \$	Other operating expenses		1,312		1,042		270
Interest expense       39       —         Total expenses       5,044       4,652         Pre-tax earnings (loss) from continuing operations       \$       644       \$       700       \$         Non-GAAP adjustments before taxes       —       —       (6)       F         Realized (gains) and losses, net       —       —       (6)       F         Spin-off costs       33       —       —       5       (6)       F         Sales tax contingency       33       —       —       5       (7)       \$       1 <td>Depreciation and amortization</td> <td></td> <td>133</td> <td></td> <td>117</td> <td></td> <td>16</td>	Depreciation and amortization		133		117		16
Total expenses5.0444.652Pre-tax earnings (loss) from continuing operations\$644\$707\$Non-GAAP adjustments before taxesRealized (gains) and losses, net	Claim loss expense		181		181		_
Pre-tax arraings (loss) from continuing operationsS644S707SNon-GAAP adjustments before taxes	Interest expense		39				39
Non-GAAP adjustments before taxes	Total expenses		5,044		4,652		392
Realized (gains) and losses, net        (6)         Purchase price amortization       82       69         Spin-off costs       3          Sales tax contingency       3       3         Other adjustments       2       2         Total non-GAAP adjustments before taxes       \$ 90       \$ 734       \$ 775       \$         Adjusted pre-tax earnings (loss) from continuing operations       \$ 734       \$ 775       \$         Adjusted pre-tax margin from continuing operations       \$ 644       \$ 707       \$         Pre-tax earnings (loss) from continuing operations       \$ 644       \$ 707       \$         Income tax expense (benefit)       258       290           Earnings from discontinued operations, net of tax       165            Non-controlling interests       2       5 </td <td>Pre-tax earnings (loss) from continuing operations</td> <td>\$</td> <td>644</td> <td>\$</td> <td>707</td> <td>\$</td> <td>(63)</td>	Pre-tax earnings (loss) from continuing operations	\$	644	\$	707	\$	(63)
Purchase price amortization8269Spin-off costs3Sales tax contingency33Other adjustments22Total non-GAAP adjustments before taxes <b>S</b> 90 <b>S68S</b> Adjusted pre-tax earnings (loss) from continuing operations <b>S</b> 734 <b>S</b> 775 <b>S</b> Adjusted pre-tax margin from continuing operations <b>S</b> 644 <b>S</b> 707 <b>S</b> Income tax expense (benefit)258290514.5%Earnings from equity investments7777Earnings from discontinued operations, net of tax165165Non-controlling interests2533 <b>S</b> 424 <b>S</b> Net earnings (loss) attributable to FNF, Inc. common shareholders <b>S</b> 117 <b>SS</b> Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders <b>S</b> 33 <b>S</b> 424 <b>S</b> Net earnings (loss) attributable to FNF, Inc. common shareholders <b>S</b> 117 <b>SS</b> EPS attributable to FNF, Inc. common shareholders <b>S</b> 393 <b>S</b> 424 <b>S</b> EPS attributable to FNF, Inc. common shareholders - basic <b>S</b> 1.54SEPS from continuing operations attributable to FNF, Inc. common shareholders - diluted <b>S</b> 1.42FEPS from continuing operations attributable to FNF, Inc. common shareholders - diluted <b>S</b> 1.42FEPS from continuing operations attributable	Non-GAAP adjustments before taxes						
Spin-off costs3Sales tax contingency33Other adjustments22Total non-GAAP adjustments before taxes\$90\$68\$Adjusted pre-tax earnings (loss) from continuing operations\$734\$775\$Adjusted pre-tax margin from continuing operations\$644\$707\$Pre-tax earnings (loss) from continuing operations\$644\$707\$Income tax expense (benefit)25829014.5%\$Earnings from discontinued operations, net of tax165\$Non-controlling interests25\$Net earnings attributable to FNF, Inc. common shareholders\$117\$Sattributable to FNF Inc. common shareholders\$136424\$Pre-startings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$136424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$136424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$136424\$Pre-tax earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$136424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$136424\$Pre-tax earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders	Realized (gains) and losses, net		—		(6)		6
Sales tax contingency33Other adjustments22Total non-GAAP adjustments before taxes\$90\$68\$Adjusted pre-tax earnings (loss) from continuing operations\$734\$775\$Adjusted pre-tax margin from continuing operations\$644\$707\$Pre-tax earnings (loss) from continuing operations\$644\$707\$Income tax expense (benefit)258290Earnings from equity investments777Rom-controlling interests75Non-controlling interests25Net earnings (loss) from continuing operations shareholders\$117\$\$Net earnings (loss) from continuing operations shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$116\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$1.54<	Purchase price amortization		82		69		13
Other adjustments222Total non-GAAP adjustments before taxes\$90\$68\$Adjusted pre-tax earnings (loss) from continuing operations\$734\$775\$Adjusted pre-tax earnings (loss) from continuing operations12.9%14.5%14.5%14.5%Pre-tax earnings (loss) from continuing operations\$644\$707\$Income tax expense (benefit)258290 </td <td>Spin-off costs</td> <td></td> <td>3</td> <td></td> <td></td> <td></td> <td>3</td>	Spin-off costs		3				3
Total non-GAAP adjustments before taxes\$90\$68\$Adjusted pre-tax earnings (loss) from continuing operations\$734\$775\$Adjusted pre-tax margin from continuing operations12.9%14.5%14.5%14.5%Pre-tax earnings (loss) from continuing operations\$644\$707\$Income tax expense (benefit)258290290290Earnings from discontinued operations, net of tax165165165Non-controlling interests25165165165167165Net earnings attributable to FNF, Inc. common shareholders\$5333\$424\$5167165167165167165167165167165167165167167167167168<	Sales tax contingency		3		3		—
Adjusted pre-tax earnings (loss) from continuing operations\$734\$775\$Adjusted pre-tax margin from continuing operations12.9%14.5%14.5%14.5%Pre-tax earnings (loss) from continuing operations\$644\$707\$Income tax expense (benefit)25829025290Earnings from equity investments7777Earnings from discontinued operations, net of tax165165165Non-controlling interests25165165Net earnings attributable to FNF, Inc. common shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$Startibutable to FNF, Inc. common shareholders - basic\$1.54\$EPS attributable to FNF, Inc. common shareholders - diluted\$1.50\$EPS attributable to FNF, Inc. common shareholders - diluted\$1.54\$EPS furbutable to FNF, Inc. common sharehol	Other adjustments		2		2		_
Adjusted pre-tax margin from continuing operations12.9%14.5%Pre-tax earnings (loss) from continuing operations\$644\$707\$Income tax expense (benefit)258290290Earnings from equity investments777Earnings from discontinued operations, net of tax165100Non-controlling interests25100Net earnings attributable to FNF, Inc. common shareholders\$117\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$Set earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$EPS attributable to FNF, Inc. common shareholders\$117\$\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54*EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.50*EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.50*EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42** <th< td=""><td>Total non-GAAP adjustments before taxes</td><td>\$</td><td>90</td><td>\$</td><td>68</td><td>\$</td><td>22</td></th<>	Total non-GAAP adjustments before taxes	\$	90	\$	68	\$	22
Pre-tax earnings (loss) from continuing operations\$644\$707\$Income tax expense (benefit)258290Earnings from equity investments77Earnings from discontinued operations, net of tax165Non-controlling interests25Net earnings attributable to FNF, Inc. common shareholders\$533\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$117\$\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$116\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$1.54EPS attributable to FNF, Inc. common shareholders - basic\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$	Adjusted pre-tax earnings (loss) from continuing operations	\$	734	\$	775	\$	(41)
Income tax expense (benefit)258290Earnings from equity investments77Earnings from discontinued operations, net of tax165—Non-controlling interests25—Net earnings attributable to FNF, Inc. common shareholders\$533\$424\$Net earnings attributable to FNFV Group common shareholders\$117\$—\$Net earnings (loss) attributable to FNF Group common shareholders\$416\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54	Adjusted pre-tax margin from continuing operations		12.9%		14.5%		—
Earnings from equity investments77Earnings from discontinued operations, net of tax165—:Non-controlling interests25—:Net earnings attributable to FNF, Inc. common shareholders\$533\$424\$Net earnings attributable to FNFV Group common shareholders\$117\$—\$Net earnings (loss) attributable to FNF Group common shareholders\$416\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54EPS attributable to FNF, Inc. common shareholders - diluted\$1.50EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42ENF, Inc. weighted average shares - basic271 <td>Pre-tax earnings (loss) from continuing operations</td> <td>\$</td> <td>644</td> <td>\$</td> <td>707</td> <td>\$</td> <td>(63)</td>	Pre-tax earnings (loss) from continuing operations	\$	644	\$	707	\$	(63)
Earnings from discontinued operations, net of tax165—:Non-controlling interests25—Net earnings attributable to FNF, Inc. common shareholders\$533\$424\$Net earnings attributable to FNFV Group common shareholders\$117\$—\$Net earnings (loss) attributable to FNF Group common shareholders\$416\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54	Income tax expense (benefit)		258		290		(32)
Non-controlling interests25—Net earnings attributable to FNF, Inc. common shareholders\$533\$424\$Net earnings attributable to FNFV Group common shareholders\$117\$—\$Net earnings (loss) attributable to FNF Group common shareholders\$416\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54	Earnings from equity investments		7		7		_
Net earnings attributable to FNF, Inc. common shareholders\$533\$424\$Net earnings attributable to FNF Group common shareholders\$117\$\$Net earnings (loss) attributable to FNF Group common shareholders\$416\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54	Earnings from discontinued operations, net of tax		165				165
Net earnings attributable to FNFV Group common shareholders\$117\$-\$Net earnings (loss) attributable to FNF Group common shareholders\$416\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54EPS attributable to FNF, Inc. common shareholders - diluted\$1.50EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42EPS from continuing operations attributable to FNF, Inc. common shareholders - 	Non-controlling interests		25				25
Net earnings (loss) attributable to FNF Group common shareholders\$416\$424\$Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - basic\$1.54<	Net earnings attributable to FNF, Inc. common shareholders	\$	533	\$	424	\$	109
Net earnings (loss) from continuing operations attributable to FNF, Inc. common       \$ 393 \$ 424 \$         shareholders       \$ 393 \$ 1.54         EPS attributable to FNF, Inc. common shareholders - basic       \$ 1.54         EPS attributable to FNF, Inc. common shareholders - diluted       \$ 1.50         EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted       \$ 1.42         FNF, Inc. weighted average shares - basic       271	Net earnings attributable to FNFV Group common shareholders	\$	117	\$	—	\$	117
shareholders\$393\$424\$EPS attributable to FNF, Inc. common shareholders - diluted\$1.54EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42FNF, Inc. weighted average shares - basic271271 </td <td>Net earnings (loss) attributable to FNF Group common shareholders</td> <td>\$</td> <td>416</td> <td>\$</td> <td>424</td> <td>\$</td> <td>(8)</td>	Net earnings (loss) attributable to FNF Group common shareholders	\$	416	\$	424	\$	(8)
EPS attributable to FNF, Inc. common shareholders - basic\$1.54EPS attributable to FNF, Inc. common shareholders - diluted\$1.50EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted\$1.42FNF, Inc. weighted average shares - basic271		\$	393	\$	424	\$	(31)
EPS from continuing operations attributable to FNF, Inc. common shareholders - diluteddiluted\$1.42FNF, Inc. weighted average shares - basic271	EPS attributable to FNF, Inc. common shareholders - basic	\$	1.54				
diluted\$1.42FNF, Inc. weighted average shares - basic271	EPS attributable to FNF, Inc. common shareholders - diluted	\$	1.50				
FNF, Inc. weighted average shares - basic 271		\$	1.42				
FNF, Inc. weighted average shares - diluted 277							

### FIDELITY NATIONAL FINANCIAL, INC. YTD SEGMENT INFORMATION

(In millions, except order information in thousands)

(Unaudited)

Nine months e	ended
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Nine months ended				(	Corporate and	
September 30, 2017	Co	onsolidated	Title	Other		
Net earnings attributable to FNF, Inc. common shareholders	\$	533	\$ 424	\$	109	
Earnings from discontinued operations, net of tax		165	—		165	
Non-controlling interests of discontinued operations		25	—		25	
Net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders	\$	393	\$ 424	\$	(31)	
Total non-GAAP, pre-tax adjustments	\$	90	\$ 68	\$	22	
Income taxes on non-GAAP adjustments		(30)	(22)		(8)	
Noncontrolling interest on non-GAAP adjustments		(10)	(10)		_	
Nondeductible income taxes on litigation and regulatory settlements		21	21	\$	—	
Total non-GAAP adjustments	\$	71	\$ 57	\$	14	
Adjusted net earnings (loss) from continuing operations attributable to FNF, Inc. common shareholders	\$	464	\$ 481	\$	(17)	
Adjusted EPS from continuing operations attributable to FNF, Inc. common shareholders - diluted	\$	1.68				
Direct orders opened (000's)		1,497	1,497			
Direct orders closed (000's)		1,071	1,071			
Fee per file	\$	2,320	\$ 2,320			
Actual title claims paid	\$	168	\$ 168			
Cash flows provided by operations	\$	688				

#### FIDELITY NATIONAL FINANCIAL, INC. QUARTERLY OPERATING STATISTICS (Unaudited)

		Q3 2018	(	Q2 2018		Q1 2018		Q4 2017		Q3 2017		Q2 2017		Q1 2017		Q4 2016
<u>Quarterly Open Orders ('000's except % data)</u>																
Total open orders*		456		505		478		445		501		524		472		474
Total open orders per day*		7.2		7.9		7.7		7.2		8.0		8.2		7.6		7.6
Purchase % of open orders		69%		71%		66%		60%		62%		66%		64%		53%
Refinance % of open orders		31%		29%		34%		40%		38%		34%		36%		47%
Total closed orders*		339		362		313		357		367		370		334		419
Total closed orders per day*		5.4		5.7		5.0		5.8		5.8		5.8		5.4		6.8
Purchase % of closed orders		71%		71%		62%		61%		65%		67%		58%		51%
Refinance % of closed orders		29%		29%		38%		39%		35%		33%		42%		49%
<u>Commercial (millions, except orders in '000's)</u>																
Total commercial revenue	\$	271	\$	276	\$	230	\$	288	\$	250	\$	261	\$	224	\$	285
Total commercial open orders		48.9		54.2		52.8		46.3		48.3		50.8		49.4		45.9
Total commercial closed orders		31.2		35.1		31.5		33.2		33.4		33.6		30.0		34.7
National commercial revenue	\$	150	\$	147	\$	122	\$	165	\$	138	\$	148	\$	127	\$	167
National commercial open orders		19.8		23.0		21.1		19.0		19.9		22.0		21.1		17.9
National commercial closed orders		12.0		12.9		11.2		12.1		13.1		13.3		11.2		12.8
<u>Total Fee Per File</u>																
Fee per file	\$	2,623	\$	2,579	\$	2,344	\$	2,425	\$	2,368	\$	2,428	\$	2,148	\$	2,091
Residential and local commercial fee per file	\$	2,261	\$	2,253	\$	2,027	\$	2,032	\$	2,066	\$	2,104	\$	1,829	\$	1,746
Residential fee per file	\$	2,008	\$	2,012	\$	1,789	\$	1,784	\$	1,856	\$	1,895	\$	1,623	\$	1,538
Total commercial fee per file	\$	8,700	\$	7,900	\$	7,300	\$	8,700	\$	7,500	\$	7,800	\$	7,500	\$	8,200
National commercial fee per file	\$	12,500	\$	11,400	\$	10,900	\$	13,600	\$	10,500	\$	11,100	\$	11,300	\$	13,000
Total Staffing																
Total field operations employees * Includes an immaterial number of non-purchase and non-re	efinance	10,800 orders		11,000		10,900		11,200		11,700		11,300		11,000		11,100

#### FIDELITY NATIONAL FINANCIAL, INC. SUMMARY BALANCE SHEET INFORMATION (In millions)

	FNF, Inc. September 30, 2018			IF, Inc. Der 31, 2017
	(Unaudited)		(Un	audited)
Cash and investment portfolio	\$ 4,845		\$	4,481
Goodwill	2,719			2,746
Title plant	405			398
Total assets	9,371			9,151
Notes payable	836			759
Reserve for title claim losses	1,491			1,490
Secured trust deposits	835			830
Redeemable non-controlling interests	344			344
Non-redeemable non-controlling interests	(1)			20
Total equity and non-controlling interests	5,032			4,811
Total equity attributable to common shareholders	4,689			4,447